## Referências Bibliográficas

ACKAH, C. e HEATON, N. The Reality of new careers for men and women. **Journal of European Industrial Training**, v. 28, n. 2-4, p.141-158, 2004.

BARUCH, Y. Transforming careers: from linear to multidirectional career paths – organisational and individual perspectives. **Career Development International**, v. 9, n. 1, p. 58-73, 2004.

BROWN, C. et. al. The Hole of Emotional Intelligence in the Career Commitment and Decision Making Process. **Journal of Career Assessment**, v. 11, n. 4, p. 379-392, 2003.

BUYENS, D. e VOS A. Managing the Psychological Contract of Graduate Recruits: A Challenge for Human Resource Management. **Facultet Economie En Bedrijfskunde**, **Universiteit Gent**, Working Paper n.100, 2001.

DAVIDSON, P. The Changing Nature of the Psychological Contract in the IT Industry: 1997-2001. **Research Papers in Human Resource Management, Kingston University**, 2002.

EMMERLING, R. e CHERNISS, C. Emotional Intelligence and the Career Choice Process. **Journal of Career Assessment**, v. 11, n. 2, p.153-167, 2003.

GODOY, A.S. A Pesquisa Qualitativa e a sua utilização em administração de empresas. **Revista de Administração de Empresas**, v. 35, n. 4, p. 65-71, 1995.

GOLD, M. e FRASER, J. Managing Self-Management: successful transitions to portfolio careers. **Work, Employment and Society**, v. 16, n. 4, p. 579-597, 2002.

GUEST, D. e CONWAY, N. Communicating the psychological contract: An employer perspective. **Human Resource Management Journal**, v. 12, p. 22-38, 2002.

GUEST, D. The psychology of the employment relationship: an analysis based on the psychological contract. **Applied Psychology: An International Review**, v. 54, n. 4, p. 541-555, 2004.

GUIBERT, J. e JUMEL, G. Méthodologie dês pratiques de terrain en sciences humaines et sociales. Paris: Armand Colin, c. 1, p. 3-11, 1997.

HESLIN, P. A. Self and Other Referent Criteria of Career Success. **Journal of Career Assessment**, v. 11, n. 3, p. 262-286, 2003.

HERRIOT, P. e PEMBERTON, C. Contracting careers. **Human Relations**, v.49, n. 6, p. 757-790, 1996.

KLEIMANN, T. et. al. Dysfunctional Thinking and Difficulties in Career Decision Making. **Journal of Career Assessment**, v. 11, n. 2, p.153-167, 2004.

LICHTENSTEIN, B.M.B. e MENDENHALL, M. Non-linearity and response-ability: Emerging order in 21<sup>st</sup> century careers. **Human Relations**, v. 55, n. 1, p. 5-32, 2002.

LOUNSBURY, J.W. et. al. Personality, Career Satisfaction and Life Satisfaction: Test of Directional Model Interests. **Journal of Career Assessment**, v. 12, n. 4, p. 395-406, 2004.

MARTIN, G. et. al. Do HRD investment strategies pay? Exploring the relationship between lifelong learning and psychological contracts. **International Journal of Training and Development**, v. 3, n. 3, p. 200-214, 1999.

MORRISON, D.E. Psychological Contracts and Change. Disponível em: <www.morrisonltd.com>. Acesso em 16 abril 2005.

MUMFORD, E. Contracts, complexity and contradictions – The changing employment relationship. **Personnel Review**, v. 24, n. 8, p. 54-70, 1995.

NAUTA, M.M. Self Efficacy as a Mediator of the Relationships Between Personality Factors and Career Interests. **Journal of Career Assessment**, v. 12, n. 4, p. 381-394, 2004.

POON, J. Career Commitment and career success: moderating role of emotion perception. **Career Development International,** v. 9, n. 4, p. 374-390, 2004.

ROBINSON, S.L. e ROSSEAU, D.M. Violating the psychological contract: not the exception but the norm. **Journal of Organizational Behaviour**, v. 15, p. 245-259, 1994.

ROBINSON, S.L. Trust and breach of the psychological contract. **Administrative Science Quartely**, v. 4, n. 41, p. 574-600, 1996.

ROSSEAU, D.M. et. al. The interim manager: Prototype of the 21st century worker? **Human Relations**, v. 54, n. 3, p. 259-284, 2001.

ROSSEAU, D.M. Changing the deal while keeping the people. **Academy of Management Executive**, v. 1, n.10, p. 50-58, 1996.

SCHEIN, E. Career Anchors and Job Role Planning: The links between career pathing and career development. **MIT School of Management**, Working Paper 3192-90 BPS, 1990.

SILVER, D. et al. Self Help Career Assessment: Ethical and Professional Issues. **Journal of Career Assessment**, v. 11, n. 1, p. 40-58, 2003.

SPARROW, P. New employee behaviours, work designs and forms of work organization – What is in store for the future of work? **Journal of Managerial Psychology**, v. 15 n. 3, p. 202-218, 2000.

VERGARA, S.C. **Relatórios de Pesquisa em Administração.** São Paulo: Atlas, 1997.

VOS, A.D. e BUYENS, D. Information seeking about the psychological contract: The impact on newcomers evaluations of their employment relationship. **Facultet Economie En Bedrijfskunde, Universiteit Gent**, Working Paper, n. 227, 2004.

WETZEL, U. Transformação do Contrato Psicológico no Contexto da Privatização. **Estudo de Casos RAC, Edição Especial,** p. 217-235, 2001.

YEH C. et al. A study of career needs, career development programs, job satisfaction and the turnover intentions of R&D personnel. **Career Development International,** v. 9, n. 4, p. 424-437, 2004.

YIN, R.K. Estudo de Caso: Planejamento e Métodos. 2ª edição São Paulo: Bookman, 2002.