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**Estimating the Nature of Political Corruption:  
Evidence from a Policy Experiment in Brazil**

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**Dissertação de Mestrado**

Thesis presented to the Programa de Pós Graduação em Economia of the Departamento de Economia of PUC-Rio as partial fulfillment for the degree of Mestre em Economia.

Advisor: Prof. Claudio Abramovay Ferraz do Amaral

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*To my parents Claudio and Teresa*

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## Abstract

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**Estimating the Nature of Political Corruption: Evidence from a Policy Experiment in Brazil.** Rio de Janeiro, 2014. 65p. Master's Thesis –  
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This paper proposes a test to estimate the nature of political corruption in developing countries: embezzlement by self-enriching politicians versus corruption that originates as a quid-pro-quo from campaign contributions. If politicians make their decision about being or not being corrupt rationally, then increasing the punishment for corrupt practices or the probability of getting caught should reduce corrupt practices (Becker, 1968). If corruption is a response of politicians to firms that finance their campaigns, an increase in punishment should yield not only a reduction in corruption but also a reduction in the demand for projects that are corruptible, such as projects on infrastructure. We test these explanations for corrupt practices using a randomized policy experiment in Brazil. We exploit the fact that some municipalities were randomly chosen to have their probability of being audited increased and we analyze public data of block grants. We find a significant decrease in the resources requested by the mayors to execute projects in infrastructure. Also, this effect is more pronounced if the municipality has been audited in the past, evidence that mayors respond to credible policies. Finally, this effect is larger if mayor's campaign was strongly financed by construction companies. In sum, our findings suggest that mayors are committed with campaign contributors and respond to larger probability of audits by reducing the amount of resources requested for infrastructure projects.

## Keywords

Corruption; Political Economy; Audits; Campaign Finance; Constructions;  
Block Grants

## Resumo

De Paula, Murilo Ramos Rodrigues; Ferraz, Claudio Abramovay (Orientador). **Estimando a Natureza da Corrupção Política: Evidências de um Experimento no Brasil**. Rio de Janeiro, 2014. 65p. Dissertação de Mestrado - Departamento de Economia, Pontifícia Universidade Católica do Rio de Janeiro.

O objetivo deste artigo é investigar se a corrupção em países em desenvolvimento está relacionada simplesmente a políticos visando à extração de renda ou se reflete um mecanismo mais complexo de retribuição aos financiadores de campanha com recursos públicos. Se os políticos decidem entre se engajar ou não na atividade ilícita de forma racional, deveríamos esperar uma queda na corrupção decorrente do aumento da punição à corrupção ou elevação na probabilidade de auditorias (Becker, 1968). Além disso, se a corrupção for uma forma de retribuição aos financiadores de campanha desses políticos, uma elevação na punição provocaria não somente uma queda na corrupção observada como também uma diminuição na demanda por recursos para projetos mais corruptíveis, como os de infraestrutura (Mauro 1998). Nesse artigo testamos essas explicações usando um experimento realizado no Brasil em 2009. Usando o fato de que alguns municípios foram aleatoriamente escolhidos para terem a probabilidade de serem auditados elevada, analisamos dados públicos dos convênios entre municípios e União. Encontramos uma queda considerável nos recursos solicitados para obras em infraestrutura. Ainda, encontramos efeitos mais pronunciados no caso em que o município foi auditado no passado, evidência de que prefeitos de fato respondem a políticas críveis. Por fim, esse efeito é mais forte se o prefeito foi fortemente financiado por construtoras. Em suma, nossos resultados sugerem que os prefeitos possuem um compromisso de retribuir financiadores de campanha e que respondem a políticas críveis contra a corrupção reduzindo os pedidos de recursos para projetos de infraestrutura.

## Palavras-chave

Corrupção; Economia Política; Auditorias; Financiamento de Campanhas; Construções; Convênios



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# 1

## Introduction

Understanding the determinants and the consequences of corruption is vital to enhance the quality of public service delivery, especially in developing countries. These countries are generally the most affected by corrupt governments because they usually have bad political institutions which, together with lower levels of transparency and education of the citizens, result in an environment where politicians are not accountable for their actions (Olken & Pande 2011; Shah 2007).

The literature has given considerable attention to the determinants and consequences of corruption. For example, Schleifer et al (1993) argues that corruption causes misallocation of public resources and acts as a tax for the firms, distorting their private investments. Moreover, Taylor & Power (2011) report estimations of corruption costs from 1.35% of GDP through 5% of GDP in Brazil.

Although the fact that corruption is extremely harmful is well documented in the literature, there is less understanding about the nature of political corruption and the mechanisms behind this illicit act. The literature has already reported some evidences of a *quid pro quo* relationship between politicians and their campaign financiers, where the former receive resources for their campaign and the last are privileged in public bids (Ackerman 1999, Speck 2010, Fleischer 1997, Gueddes & Neto 1992, Cordis & Milyo 2013). In fact, Cordis & Milyo (2013) make an initial attempt to estimate the campaign finance reforms on corruption convictions using variation across states in the US, though they do not have an exogenous variation in campaign finance reforms.

In this thesis we focus on understanding the nature of political corruption by investigating whether corrupt practices by politicians are caused by embezzlement vis-a-vis corrupt practices that occur because politicians have to repay private firms that financed their campaigns. In order to do so, we exploit a policy experiment that randomly increased the probability that some mayors in Brazil got audited by the central government.

This audit program is known as *Programa de Fiscalização por Sorteios Públicos* and is arranged by the *Controladoria Geral da União* (CGU). Since 2003 it has maintained a program of supervision of public accounts of small and medium sized Brazilian municipalities. This program is very serious in its purposes and effectively punishes corrupt mayors, both by the political cost of being caught in corruption activities in elections outcomes (Ferraz & Finan 2008) and by the criminal punishment that CGU indirectly contributes by forwarding the findings of corruption to public prosecutors. Moreover, this program is periodic and randomly selects 60 municipalities to receive a group of auditors to inspect their public accounts. Since 2003, approximately 33% of the 5570 Brazilian municipalities have been audited at least one time by this program.

In 2009, in order to evaluate this program, CGU randomly selected 120 municipalities and increased their probabilities of being audited during the period of May 2009 through May 2010 from 5% to 25%<sup>1</sup>. Treated mayors were informed about their status through letters. Therefore, we have an exogenous treatment assignment, which is rare in the literature of political corruption. Zamboni and Litschig (2013) used this experiment to evaluate the effectiveness of the program and found a decrease of 17 percentage points in findings of corruption in treated municipalities, consistent with the predictions of Gary Becker's model to criminal activities (1968), which predicts a decrease in illicit acts with the increase of the probability of punishment.

In order to investigate the mechanisms behind this reduction in corruption findings, we analyze the treatment effects on block grants transferred to municipalities from the central government. Whereas mayors must submit projects indicating the necessity of the resources to the most suitable ministry according to the destination of the expenditure, this discretionary nature of block grants allows treated mayors to respond to the policy experiment when asking for resources to the central government. We find considerable changes in the composition of requests of block grants to the central government using differences in differences estimators. More specifically, mayors request fewer resources to spend in public works such as infrastructure projects, which usually are more corruptible (Mauro 1998).

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<sup>1</sup> These probabilities are calculated in Zamboni and Litschig (2013) considering the average number of audits in a year and the number of municipalities audited in each event.

Furthermore, the evidence we found is consistent with a mechanism of commitment between mayors and their campaign financiers, mainly construction companies and engineering firms. The mechanism is the following: treated mayors may be predicting that, if there are plenty block grants' resources available to their municipalities, then these resources would be asked back by their campaign financiers, via corrupt bids in public works. Thus, in order to not get involved in corruption and to not disappoint their campaign financiers, treated mayors exert less effort to obtain discretionary federal resources via block grants. If the corrupt agents inside construction companies and engineering firms pressure them for resources, treated mayors can argue that there are not enough resources to be spent in public works.

We also find dynamic treatment effects even when the experiment has expired. There is no evidence of substitution between times to compensate the initial fall in corruption, as opposed to the findings in Niehaus & Sukhtankar (2012). Furthermore, the evidence of permanent effects of the treatment goes against the prediction of Bobonis et al (2013) of absence of long run effects of audits against corruption.

We contribute to the growing literature on political corruption (Olken 2007, 2009; Ferraz & Finan 2011; Niehaus & Sukhtankar 2013; Bobonis et al 2011; Mauro 1998); to the literature of audits and their effects on agents (di Tella et al 2003; Kleven et al 2011; Bar-Ilan & Sacerdote 2001); and finally to the knowledge of the interaction of campaign financing and political corruption (Ackerman 1999, Speck 2010, Fleischer 1997, Gueddes & Neto 1992, Cordis & Milyo 2013). In short, our findings suggest that political corruption has more complex roots beyond the search of rent extraction by politicians and reflects a complex mechanism between the last a network of campaign financiers.

The thesis is organized as follows. Section 2 presents a literature review. In section 3 the institutional background is presented. Section 4 describes the main characteristics of our database and its sources. Section 5 presents the empirical strategy we use in our estimations. Section 6 is dedicated to the results of our estimations. Section 7 concludes the thesis and presents future research agenda.

## 2 Literature Review

There is a growing literature investigating the relationship between politicians and private campaign financing. Fleischer (1997) gives a historical overview of political corruption in Brazil from 1985 through 1994. He describes a mechanism during Collor's administration where sizable firms financed his campaign because he was more aligned with their interests and also could facilitate their success in future public procurements. Fleischer presents this *quid pro quo* relationship in Brazilian politics by pointing out that PC Farias, the campaign treasurer of Collor, visited a large group of business leaders in order to exchange current campaign help with future privileges in public procurement.

Gueddes & Neto (1992) described this same mechanism in Brazil also qualifying the political corruption as a *quid pro quo* relationship between politicians and campaign financiers, but also revealing the existence of illicit behavior already in the campaign, when some firms illegally donate resources to hide excess profits from taxation<sup>2</sup>. Ackerman (1999) connects private campaign financing to both a favoritism of campaign donors' preferences in legislative process as to concessions and contracts privileging the financiers.

On the other hand, Pereira et al (2008) consider private campaign financing as a mechanism that elites can use to make politicians accountable. As they argue, there is a small number of donors in Brazil which contributes with a considerable amount of money in political campaigns. This considerable amount effectively given by each campaign financier empowers these elite agents to pressure and to punish corrupt politicians.

Cordis and Milyo (2013) address the issue of whether different ways of campaign financing should impact a measure of corruption convictions in the US. Using cross states variation in the limits on private contribution and in the presence of public campaign financing, they do not find evidences of different campaign frameworks effects on their measure of political corruption. The main

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<sup>2</sup> This is the so called *caixa dois* or off-the-books donations.

disadvantage of their approach is the absence of an exogenous variation for the levels and origins of the resources in campaigns.

In order to understand the distortions in the provision of public goods due to corruption, Mauro (1998) finds that this illicit activity distorts government expenditures and decreases the investments in education, which are generally not related to public works and big constructions. He argues that it is easier for politicians to divert resources in public works as constructions because of the usual small number of firms that are able to offer these public works and the easiness for the politicians to strategically deal with these firms. Moreover, he argues that the average value of each project related to public works is generally greater than average expenditures in sector as the education. Thus, corrupt politicians find it easier to engage in corrupt activities in public works, since they can steal more resources “in one shot” and also can negotiate closer with the firms that offer the public goods. We will investigate later if there are evidences for this distortion in public expenditures due to corruption.

In turn, Olken (2007) runs an experiment in road projects in Indonesia and finds that the rise of the probability of government audits in fact induces a decrease in missing expenditures. In the literature of corruption, measuring precisely corruption is usually a concern, due to the hidden nature of this illicit activity. Olken addresses this issue by measuring corruption through missing expenditures, which are measured as differences between official costs and technical estimates of cost. In the last years, the literature on corruption has made a considerable effort to estimate this crime in a objective way, rather than relying on perceptions (Ferraz & Finan (2008, 2011), Olken (2009)).

In fact, Ferraz & Finan (2008) used objective corruption data from CGU’s audits against corruption in Brazil to show that the release of information about political corruption indeed impact the results of the elections, since more informed citizens tend to punish corrupt politicians. Also, the effect is stronger in places where the presence of radio could intensify the release of the information. Therefore, they report evidences that audits against corruption impact the payoff of politicians and they may change their behavior when faced to events like these.

Zamboni & Litschig (2013) employ the same policy experiment used in this thesis to check whether Brazilian mayors respond to an increase in the probability of punishment of corrupt activities. They calculated the control municipalities’



probability of being audited in a period of one year as 5%, period in which four lotteries normally would occur. Additionally, the 120 treated municipalities could not be chosen in the lotteries from June 2009 through May 2010, but 30 of them would be randomly chosen in June of 2010 to participate of the audits program. Therefore there would be a probability of 25% of being audited through the period of one year for treated municipalities. According to the predictions of Gary Becker's approach to criminal activity (1968), we should expect a decrease in the illicit activities when the probability of punishment increases.

In fact, Zamboni & Litschig report a decrease of 17 percentage points in the findings of corruption for treated municipalities in comparison to municipalities not subject to the treatment. However, they do not investigate which mechanisms operate behind this result, more specifically, if this reported decrease in political corruption could reflect a complex mechanism of a *quid pro quo* relationship between mayors and campaign financiers instead of naive variation in the extraction of rents by the politicians. We will use the same experiment they studied to investigate if political corruption could work as a commitment device between politicians and campaign financiers.

Finally, there is also a literature focusing on dynamic issues that are considered by politicians when they rationally choose their actions. For example, in Niehaus and Sukhtankar (2012) the importance of expected future rents in the decision of rational agents is emphasized. There could be a substitution between periods of the illicit activity and the agents could compensate, or even overcompensate, the rent extraction when the treatment ceases. In our context, we consider that even the temporary nature of our experiment could result in dynamic effects. For example, mayors could compensate a possible decrease in corruption in the present with more corruption in the future.

Moreover, Bobonis et al (2013) argues that possibly there would be no effects of audits against corruption in the long run as mayors which were not initially corrupt could explore their reputational gain by the audit reports by changing their behavior towards being corrupt after they were audited. We will empirically check if there are dynamic treatment effects in the request of block grants in section 6.

### 3 Institutional Background

Since 2003, the *Controladoria Geral da União* (CGU) performs a public lottery to randomly choose Brazilian municipalities to have their bills checked for findings of corruption. On average, 60 municipalities are drawn of a sample of more than 5400 municipalities with less than 500,000 inhabitants and the frequency of the lottery is (approximately) quarterly.

Ferraz and Finan (2008) have investigated this program and its effect in the probability of reelection of incumbent mayors. They have found a considerable impact of the audits in informing the citizens about the quality of the mayor and a relevant electoral punishment to corrupt politicians.

With these findings in mind, there are two main channels through which the audits impact the payoff of corrupt incumbent mayors. The first one is the electoral punishment, when citizens punish electorally the corrupt mayor after the findings of corruption are revealed by the media and by the opposition candidate. The second channel is the criminal punishment, since CGU sends its reports to public prosecutors and corrupt mayors can be arrested or lose their rights to run for elections.

Given the considerable costs of corruption we reported in the introduction of this thesis, audits against corruption could be an effective way of combating corruption in developing countries with at least a minimum level of Rule of Law and Checks & Balances (Shah 2007). These institutional features are important because they can prevent corrupt agents to fraud the audits without expecting a punishment in a context of a weak institutional framework. In Brazil, the existence of an independent institution to prosecute corrupt public agents and the seriousness of this audit program turn it into a powerful tool to combat corruption at the municipality level<sup>3</sup>.

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<sup>3</sup> This institution is the *Ministério Público* which receives the audit reports from CGU and can prosecute corrupt political agents.

Moreover, Olken (2007) argued that top down audits, as the CGU's program presented above, could be more effective than grassroots participation. He measured the corruption in road projects in Indonesia in an objective way to reach this conclusion<sup>4</sup>. Thus, there are evidences in the literature that this audit program by CGU should be an effective tool against corruption in Brazil, due to its top down nature and by the institutional frame in which it is inserted.

In May of 2009, six years after the beginning of the program, CGU decided to evaluate its policy by conducting a policy experiment and checking if there was an impact in corrupt activity due to the experiment. More specifically, CGU randomly chose 120 municipalities to have their probability of being audited in the period of one year increased by 20 percentage points and sent immediately letters to the treated mayors to make them aware of their status<sup>5</sup>. This randomization makes the identification of the treatment effect almost trivial with a simple regression. We will explore the panel structure of the database to estimate fixed effects specifications and we will take into account heterogeneous treatment effects, which will be explained below.

In order to check whether the nature of corruption in Brazilian municipalities is directly related to the relationship between mayors and campaign financiers, we decided to investigate treatment effects on block grants received by the mayors from the federal government, which are known as *convênios*<sup>6</sup>. Mayors can actively ask for resources to federal ministries to execute public works in many areas, from education to infrastructure projects.

They have access to an online platform in which the resources available are listed and they just need to send their projects to be evaluated by the central government. If the central government considers that the request is fair enough to receive the resources, the block grants are transferred to the municipalities. Whereas the municipalities usually do not have enough resources to execute their

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<sup>4</sup> To measure corruption he contracted some engineers to estimate the project values and then compared it to the actual reported values.

<sup>5</sup> The *Portaria* describing the policy experiment and the letter they received are in the appendix of this thesis.

<sup>6</sup> From now on, we will use the expression "block grants" when we refer to *convênios*.

public projects, block grants represent a relevant fraction of the revenue of the local administrators<sup>7</sup>.

Also, this discretionary nature of block grants allows us to estimate the effects of higher probability of being audited in the behavior of treated mayors when asking for federal resources. We will investigate the existence of a complex mechanism behind corrupt activities analyzing changes in block grants transferred from several ministries, but focusing mainly on the Ministry of Cities, whose resources are generally designated to infrastructure projects and construction of public works. We will also estimate if these changes vary according to the intensity of campaign financing by construction companies and engineering firms, in order to investigate the existence of a mechanism of commitment between corrupt politicians and their campaign financiers.

As emphasized in section 2, Mauro (1998) argues that infrastructure projects and construction works are more corruptible than other public projects such as teacher's training or school supplies' purchases. The smaller competition in the public bidding process between construction companies and engineering firms, together with the fact that public works usually requires larger amounts of resources to be done make it easier for corrupt politicians to steal resources in block grants designated to these construction projects.

With this fact in mind, we will investigate whether the fall in corruption reported by Zamboni & Litschig (2013) is followed by changes in the composition of block grants from public works towards non public works, especially for treated mayors who were highly financed by construction companies and thus might be more committed with their interests. One could argue there should not be changes in the composition of block grants following a fall in corrupt activity, because the mayors could quit temporarily their involvement with illicit acts until the treatment period was over, continuing to deliver the same profile of public works than in the period prior to the treatment.

However, if mayors are somehow committed with construction companies which financed their campaign, than they could decrease their requests of block grants to spend in public works in an attempt to not be involved in corrupt

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<sup>7</sup> Municipalities can also receive transfers via Parliamentary Amendments. Block grants and Parliamentary Amendments are generally asked by mayors, while there is also a possibility that a Ministry identifies some needs in a municipality and send resources directed to a specific spent.

activities when their campaign financiers charge back the favor they did for the elected mayors in the polls. This mechanism of commitment is reasonable if the some elements are true. First of all, campaign financiers could not observe the real effort made exerted by mayors to ask for block grants. We can argue that this is a typical situation of moral hazard since campaign financiers generally are not part of the routine inside the city hall and are not able to perfectly supervise the actions taken by the mayors. Secondly, the overall punishment cost should be higher for mayors than for campaign financiers, otherwise we would expect that the last would be more worried about the risk of being caught and therefore would not be pressuring for resources during the treatment period. It is understandable that this may be true since mayors directly receive letters informing about their status, while campaign financiers possibly are not aware of the treatment. Moreover, the costs of being caught for the mayors can go beyond the criminal punishment and the loss of future wages in their jobs, since they can extract ego rents of being in the power. In third place, as Mauro (1998) argues, corruption should be concentrated mostly in public works, such as constructions of bridges, popular housing and roads<sup>8</sup>. Finally, politicians highly financed by these construction companies should be more influenced by them and therefore more committed in paying back the resources they invested in their campaign, which is a reasonable hypothesis<sup>9</sup>.

An alternative mechanism to explain a decrease in the resources transferred to the municipalities to be invested in public works could be the collusion between campaign financiers and parties. In this context, the increase of the probability of audits could cause a re-optimization in the network of corruption involving great construction firms and parties. More objectively, they could strategically reallocate block grants to municipalities that are not subject to the treatment and thus the aggregate corruption would not be less impacted by this policy if this alternative mechanism is true.

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<sup>8</sup> We are not testing directly this hypothesis in this thesis, but in the future we will be able to test it with corruption data.

<sup>9</sup> In this framework, the commitment between mayors and politicians would change the composition of the public goods provided when the probability of punishing corruption is increased. In the future we will develop a welfare analysis to check whether corruption can work as a “grease in the wheels” and help politicians to overcome costs with bureaucracy to get public works done.

With these possible mechanisms in mind, we will investigate if political corruption consists in a *quid pro quo* mechanism, in which elected mayors get involved in corrupt activities mainly to remain in power and to repay their campaign financiers instead of using corruption only as a self enrichment source. Moreover, we will also take into account the prior occurrence of audits in each municipality to analyze the response to the treatment, since the previous contact of the municipality with the CGU's program should change the mayors' perception about the seriousness of the punishment.

We finish this section presenting some anecdotal evidence that Brazilian politicians are committed with their campaign financiers. A recent report from ABC News about the World Cup highlights this relationship. It is said that there is a clear relationship between the campaign donations of big construction companies and their success in being chosen by the public sector to construct the stadiums for the World Cup. A brief excerpt of the report is given in the following lines<sup>10</sup>:

*“(...) now, an Associated Press analysis of data from Brazil's top electoral court shows skyrocketing campaign contributions by the very companies involved in the most Cup projects. The lead builder of Brasilia's stadium increased its political donations 500-fold in the most recent election.”*

This means that elected politicians may feel obliged to repay the favor they received during their campaign by their financiers, maybe because they do not want to lose their financial allies for the next polls or even fear to be physically harmed if they do not repay the favor<sup>11</sup>. The following report of *O Estado de São Paulo* presents evidence that mayors could be physically harmed if they do not repay their campaign financiers<sup>12</sup>:

*“(...) com o repasse de dinheiro de novos fundos federais, a caneta do prefeito se fortaleceu, tornando-se um objeto desejado como nunca, um oásis em*

<sup>10</sup> <https://news.yahoo.com/high-cost-corruption-claims-mar-brazil-world-cup-040235493.html>

<sup>11</sup> Even with they cannot get reelected, they could make a successor or try to continue their political career in another working position.

<sup>12</sup> <http://www.estadao.com.br/noticias/nacional,com-mais-verbas-federais-prefeituras-sao-alvo-da-cobica,1084697,0.htm>

*regiões onde o emprego e a indústria não chegaram. (...) O prefeito corre mais risco de morte que a presidente. (...) Um crime que se tornou comum no Piauí, Rondônia e Maranhão é o assassinato de prefeitos por financiadores de campanha. Durante a disputa, agiotas bancam campanhas de candidatos diante da promessa de repasse ilegal de recursos federais.”*

Besides testing this complex mechanism involving campaign financiers to explain the nature of corruption, we test whether there are dynamic treatment effects after the temporary treatment expires. In more detail, we test whether there are persistent treatment effects and whether there may be a substitution between times as a way to compensate the end of the treatment, inspired by Bobonis et. al (2013) and Niehaus (2012).

## 4 Data

The data used in this thesis is provided by several sources as *Controladoria Geral da União* (CGU), *Portal da Transparência*, *Censo 2010* from *Instituto Brasileiro de Geografia e Estatística* (IBGE) and *Tribunal Superior Eleitoral* (TSE). All used data are public and they are available online.

### 4.1. Treatment group and audited municipalities

To create the data with the 120 municipalities randomly chosen in May 5<sup>th</sup> of 2009 to the policy experiment we described in previous section, we accessed the online platform of CGU. Also, in this website there is a list the chosen municipalities for each lottery which took place since 2003. With this information we were able to create a dummy variable to indicate the treatment status and another dummy variable to indicate whether the municipality had been audited by this program before May of 2009<sup>13</sup>.

### 4.2. Block grants (*Convênios*)

The block grants data was extracted of the Transparency Portal (*Portal da Transparência*) and is known in Brazil as *convênios*. The database includes: i) a description of the expenditure and the project to which the money is designated; ii) the Ministry which is providing the resources; iii) the value of the block grants; iv) dates of duration of the block grants' agreement<sup>14</sup>.

The unity of observation in this data is each block grant celebrated between a municipality and the central government. Some municipalities have several block grants in one year and others do not have any block grants in a given year.

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<sup>13</sup> It is important to emphasize that state capitals and municipalities with more than 500,000 habitants are excluded of our sample, because they excluded from the audit program by CGU. Our sample contains 5515 out of 5570 municipalities in Brazil.

<sup>14</sup> There are few other variables in the database but the most important are listed above.



We collapsed the original data to construct a new database, in which each entry is a municipality-year observation, from year 2000 through 2012. When a municipality did not receive any block grants in a year, we fill the data with zero entries for the block grants in this given year.

Also, as our treatment begins in mid May of 2009 and the letter warning the treated mayors about their status probably reached them in the end of this month we shifted the original year to start in June instead of January<sup>15</sup>.

We created dummies to indicate each ministry which was providing the resources and we did an exhaustive work categorizing the data using the description of the block grants and matching this string variable to dummies indicating the type of the expenditure to which the block grants were designated<sup>16</sup>. We create several dummies to indicate the total value and number of expenditures related to public works, such as infrastructure, paving and popular housing<sup>17</sup>.

Later, we added up the number and value of block grants by the former types of expenditures to create a single measure of public works, reflecting the block grants designated to construction related projects. Per capita block grants variables were generated by including the population data from *Censos* of IBGE and between censuses estimations released by IBGE every year.

In table 1 there are summary statistics of block grants and block grants per capita expressed in current *reais* (R\$). The first fact common to all variables is that all the distributions are skewed to the right, as all the median values are smaller than the respective mean values. Still, the standard deviation is considerably high in magnitude when compared to mean values, indicating a high dispersion of these variables.

In figure 1 we represented the share of value block grants by selected ministries. The Ministry of Cities, which constitutes our main interest in the estimations, represents almost one quarter of the total value of block grants transferred to the municipalities, which is a considerable participation, only smaller than the share of Health & Education ministries.

<sup>15</sup> For example, the 2009 observation for a given municipality in our collapsed data represents the sum of block grants for this municipality from June of 2009 through May of 2010.

<sup>16</sup> We double checked this categorization in Matlab and Excel. Also, we created other dummies for non public works.

<sup>17</sup> All the keywords used to create the variable of public works are: *urbanização, revitalização, saneamento, canalização, construção, reforma, restauração, obra, pavimentação, ponte, infraestrutura, habitação popular* and *drenagem*.

In figure 2 we analyze the types of expenditures inside each ministry and also the aggregate value for all ministries, by public and non public works. The main fact in this figure is that public works are very relevant to all ministries, especially to the Ministry of Cities, for which the share of public works almost reach 90%. This is consistent with the role of this ministry, since this it transfers resources to projects related to infrastructure, popular housing, and urbanization.

Returning to table 1, we see in the second column of panel B that the average amount of resources transferred to the municipalities from Ministry of Cities is R\$9.64 per capita, but the median value of the same variable is zero, indicating a considerable number of zero observations in the collapsed sample for this ministry's block grants.

This fact is graphically illustrated in figure 3, which shows that for the Ministry of Agriculture, for example, more than 70% of the municipality-year observations do not have any block grants transferred by this ministry. This fact will be relevant when we set up our empirical strategy, because we will need to take into account that these numerous zero observations would be missed with the logarithm transformation. So we will adapt the estimation of the semi-elasticity to avoid missing a significant portion of our sample.

### 4.3. Municipalities characteristics

We collected socio-demographic data in *Censo 2010* from IBGE and political characteristics from TSE, which includes mayor's term, political competition, polls results, mayor's personal characteristics and campaign finance data<sup>18</sup>.

In table 2, we compare the observable variables of treated and control groups. We cannot reject the hypothesis of equality of these observable characteristics between treated and control municipalities, even at 10% significance levels. Therefore, there is no evidence of selection on observables and the randomization must be correctly made by CGU<sup>19</sup>.

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<sup>18</sup> Censo 2010 was extracted from PNUD database, but the primary source is IBGE.

<sup>19</sup> In other words, there is no manipulation of the treatment status by CGU.

## 5 Empirical Strategy

In this section we present the specifications we use to test the effect of increasing the probability of audits in the profile of block grants transferred by the central government to Brazilian municipalities. Our primary focus will be the response of value of block grants per capita to the treatment, since we believe that this measure is the most related to the intensity of public resources directed to the citizens. Almost all the dependent variables considered in this thesis will be a variation of block grants per capita, though we will test alternative measures for block grants in robustness section.

If the mechanism of commitment between mayors and construction companies described in section 3 is correct, we would expect changes in the composition of block grants, more specifically a reduction in block grants requested by municipalities to make public works such as infrastructure projects. As explained earlier, the main mechanism could be the following: as treated mayors tend to get less involved in corrupt activities, they can rationally choose to reduce the amount of resources requested to make public works if they are committed to their campaign financiers such as construction companies. Being afraid of getting caught in corrupt acts, mayors could conclude that it is necessary not to have available resources from the central government to make public works since, if they have these resources, corrupt campaign financiers probably would charge back the favor they did in the polls by financing them<sup>20</sup>. Moreover, construction companies and engineering firms were the biggest financiers in 2008 elections, contributing with more than 50% of the total contributions directly to the parties and they are powerful agents that influence the behavior of politicians in Brazil.

Keeping in mind this framework and the possibility that the nature of corruption is not simply a self embezzlement behavior of mayor but reflects a

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<sup>20</sup> We need also to keep in mind the possibility of an alternative mechanism which is the collusion between campaign financiers and parties, which could rearrange the network of corruption and to reallocate their resources to develop corrupt activities in non-treated municipalities.

more complex mechanism between them and their campaign financiers, we investigate this mechanism by estimating several specifications which are detailed below.

### 5.1. Average treatment effects and campaign financiers' heterogeneity

We will start estimating the average treatment effect on block grants by selected ministries and aggregate values of block grants for the municipality level. Once there is randomization of the treatment, the identification of the average treatment effect is straightforward by the following reduced form:

$$(1) y_{it} = \beta_1 T_{it} + c_i + \lambda_t + u_{it}$$

where  $y_{it}$  represents an algebraic transformation of the variable of value of block grants<sup>21</sup>;  $\beta_1$  is the average treatment effect;  $T_{it}$  is a dummy for treated municipalities in year 2009;  $c_i$  and  $\lambda_t$  are fixed effects of municipalities and time, respectively; and  $u_{it}$  is the unobservable term<sup>22</sup>. We will separate the estimation between audited and non audited municipalities prior to the receipt of the letter<sup>23</sup>, since the change of their perceived probability of punishment can differ respecting a previous contact with CGU's audits.

The second specification aims to estimate heterogeneous treatment effects due to different intensity of campaign financing in 2008 polls, in which mayors were elected to a term beginning in 2009. The reduced form is:

$$(2) y_{it} = \beta_1 T_{it} + \beta_2 T_{it} \text{construction}_i + \beta_3 \text{year}_{2009} \text{construction}_i + c_i + \lambda_t + u_{it}$$

where the variables are similar to the first specification, except that we add a triple and interaction of the treatment dummy, the time dummy in 2009 and the

<sup>21</sup> We will generally express the value of block grants per capita  $z_{it}$  as  $y_{it} = \ln(1 + z_{it})$  in the estimation because there are many observations with  $z_{it} = 0$  in our sample (see figure 3).

<sup>22</sup> The unity of observation is the municipality and the time unit is year. We shifted the beginning of each year to the month June instead of January, since the treated municipalities were aware of their status in Mid-May of 2009.

<sup>23</sup> We create a dummy indicating whether the municipality has been audited in the period from 2003 through May of 2009.

campaign financing variable and a double interaction of the time dummy in 2009 and the campaign financing variable.

Additionally, the campaign financing variable  $construction_i$  is a standardized variable of the share of construction companies' donation in the overall amount raised by each mayor's campaign in 2008<sup>24</sup>.

## 5.2. Dynamic treatment effects

We also take into account dynamic treatment effects in our estimations. Our goal when estimating dynamic effects is to test whether there are permanent effects when the treatment ceases and the probability of being audited return to the benchmark level of 5% a year.

To test dynamic effects, we run our third specification:

$$(3) y_{it} = \sum_{j=2009}^{2012} \beta_{1,j} T_{ij} + c_i + \lambda_t + u_{it}$$

where the parameters  $\beta_{1,j}$  represent the treatment effects from 2009 until 2012. The contemporary effect is expressed by the  $\beta_{1,2009}$  as in the first specification, but in this specification we allow for dynamic effects from 2010 until 2012.

The next specification takes into account dynamic treatment effects and heterogeneous effects according to the intensity of campaign financing by construction companies and takes the form:

$$(4) y_{it} = \sum_{j=2009}^{2012} \beta_{1,j} T_{ij} + \sum_{j=2009}^{2012} \beta_{2,j} T_{ij} construction_i + \sum_{j=2009}^{2012} \beta_{3,j} year_j construction_i + c_i + \lambda_t + u_{it}$$

where the parameters  $\beta_{1,j}$  again represent the treatment dynamic effects from 2009 until 2012 and the parameters  $\beta_{2,j}$  represent the heterogeneous dynamic effects according to the intensity of campaign financing by construction companies.

<sup>24</sup> The intensity of campaign financing by construction companies is the main heterogeneity, though we tested the intensity of campaign financing by individual person as a robustness check.

## 6 Results

The main results are presented in this section. There are evidences that mayors in treatment group change their requests of block grants to the central government especially when we consider the ministries from which the mayors request the resources and the type of expenditure to which these resources are directed. The most relevant finding is that treated mayors, who are concerned about the higher probability of being caught in corrupt activities, request fewer block grants to spend in public works, which are generally more corruptible (Mauro, 1998). We also test for treatment heterogeneities, such as the intensity of campaign financing by builder companies, as an evidence of commitment of the elected mayors. Additionally, we test whether there are different treatment effects for mayors in different terms. Our main results are robust to several measures of block grants and specifications.

### 6.1. Effects of higher audit probability on block grants

In this subsection we estimate the first specification, in which we focus on treatment effect on different measures of block grants.

First of all, in order to assess pre-trends, figure 4 compares the trends of block grants per capita of the Ministry of Cities and Health & Education Ministries. We can see that the pre-treatment trends are quite similar for the treatment and control groups, but there is a visible break in block grants from the Ministry of Cities for the treated municipalities.

In table 3 column 1 we find a significant treatment effect for Ministry of Cities' block grants of -31.1% (s.d.=0.151)<sup>25</sup>. There is initial evidence that treated mayors are requesting fewer resources to this ministry, without changing their requests to other ministries. As we saw in figure 2, almost 90 percentage points of

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<sup>25</sup> From now on, we will only report the exact semi-elasticity, calculated using the estimates from the tables. We calculate it as *semi – elasticity* =  $e^{\beta} - 1$

the block grants from the Ministry of Cities are directed to public works, such as infrastructure projects, popular housing and other constructions and thus there seems to be a reallocation of resources away from expenditures in public works.

In the following tables, mayors from municipalities which had been audited in the period prior to the receipt of the letter respond differently to the treatment. The prior occurrence of audits makes the policy experiment more credible to this subsample of municipalities, since these municipalities probably have confirmed the seriousness of CGU's audits and the political and penal punishment given to corrupt mayors. For this reason, it is worth to separate the data into these two groups to estimate different responses due to the credibility of the policy experiment<sup>26</sup>.

In table 4 we present these estimates taking into account possible changes in the composition of block grants by ministries dividing the sample between audited and non audited municipalities as explained above. In first column of panel A we estimate a stronger treatment effect for the Ministry of Cities when compared to table 3 (-58.9% s.d.=0.222). In fact, mayors from municipalities which were not audited prior to the treatment do not seem to respond to the treatment. Perhaps when they receive the letter to make them aware of their status, they are not as aware of the real punishment of the audits in comparison with mayors who knew that previous mayors in their municipalities had been audited in the past or even have personally faced a previous audit on their own. This same result can be graphically seen in figure 5, where we compare the trends of block grants per capita for the Cities and Health & Education ministries. For the former ministry there is a clear break in the trend of block grants exclusively for the treated municipalities which had been audited before May of 2009, while we do not see breaks for the last ministries.

In an attempt to investigate further these results, we extensively categorized the block grants variables by the type of expenditure they are designated. We divided the value of block grants per capita of each ministry (as well as the aggregate measure) into public works and non public works. This categorization is explained better in the data section, but in few words, we call block grants as

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<sup>26</sup> 39 out of 120 municipalities of the treatment group had been audited in the period prior to May of 2009, which corresponds to 32.5% of the municipalities in this group. For the control group, 1381 out of 5395 municipalities had been previously audited (25.6%).

public works if keywords such as construction, paving, infrastructure, housing, urbanization, drainage and so on appear in the description of the object of the block grants in our data.

The motivation behind this categorization is that public works must be more corruptible because the average amount designated to each project is larger than the amount designated to other projects as teacher's training or school supplies' purchases. Moreover, the competition in the bidding process tend to be smaller for public works, since there are usually a few construction companies or engineering companies which are capable to offer this type of public goods. Thus, less competition in the bidding process and greater amounts involved in block grants directed to public works should facilitate the coordination between a corrupt mayor and corrupt firms to extract rents or exchange favors<sup>27</sup>.

In table 5 we consider the type of expenditure in the construction of dependent variables. The odd columns show us the treatment effect on public works and the even columns repeat the estimation for the equivalent non public works variables. The most important findings in this table are in panel A, columns 3 and 4. We can see that treatment effects for Ministry of Cities' block grants for public works accounts for almost all of the results found in table 5. Though we see a significant estimate on column 4 of table 6, its magnitude is too small compared to what we found for the public works. Perhaps non public works in the Ministry of Cities are directly related to public works in the bidding process and for this fact they could be related.

So far, we have found evidence that mayors respond to the increase of the probability of being audited against corruption requesting fewer resources to spend in public works, mainly in the Ministry of Cities. Also, there is evidence that treatment affects particularly the municipalities which have been audited in the past. In the next section we provide evidence on the mechanism that links an increase in probability of audits to the choice of block grants by the mayors.

## 6.2. Treatment effects and commitment with campaign financiers

The possible explanation to the findings in the previous subsection is that once elected, politicians have to pay back those who financed them. It is possible

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<sup>27</sup> These arguments are consistent with Mauro (1998).



that treated mayors highly financed by construction companies and engineering firms receive fewer resources as a commitment device to not give contracts to the firms with which they are committed<sup>28</sup>. In other words, there may be a commitment between those mayors and these financiers which makes the mechanism of the corrupt activities more complex than a simple rent extraction by mayors. The nature of corruption could be a *quid pro quo* scheme, as a result of a charging by campaign financiers to the elected mayors. To test this hypothesis, in this subsection we estimate the second specification, allowing heterogeneous treatment effects according to the intensity of campaign financing by construction companies and engineering firms in the 2008 election.

In table 6 we see a considerable heterogeneous treatment effect for the Ministry of Cities in panel A, column 1. A previously audited municipality which was audited in the period prior to May of 2008 and whose mayor was highly financed by construction companies has a treatment effect of -82.9%<sup>29</sup>. Again, there are no treatment effects for the non audited subsample and it consists in additional evidence that only mayors whose municipalities had experienced previous audits truly believed in the political and penal punishments and therefore changed their behavior in response to the higher probability of being audited against corruption.

In table 7 we estimate the same specification, but now we categorize the dependent variable according to the type of expenditure in the same way we did in table 5. The main results regard to treatment effects for the Ministry of Cities in panel A once again. In column 3 the average treatment effect for public works of Ministry of Cities is estimated at -62.2% (s.d. 0.215) and the total effect for a mayor financed by construction companies in one standard deviation above the mean value of this variable is -82.7%. This negative estimate to the triple

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<sup>28</sup> Construction companies and engineering firms are the biggest offers in the bidding processes of public works and are also the major contributors to the largest parties in Brazil. For example, PMDB, the biggest party at municipality level, had half of its budget financed by construction companies and engineering companies in 2008, and these donations are concentrated near the polls.

<sup>29</sup> Highly financed by construction companies here stand by having the share of financing by these companies one standard deviation above the mean value of this variable in the sample.

interaction also happens in column 1 when we consider all the public works for all ministries<sup>30</sup>.

Still, we find evidence of substitution between public works and non public works inside the Health and Education ministries, as we can see in columns 7 and 8 in panel A. In figure 2, we showed that for these ministries together there was a balance between public and non public works (46% vs. 54%). For this reason, in table 6 we do not find a significant estimate to the heterogeneous treatment effect, since the substitution between public works and non public works occurs inside these ministries.

In table 8 we take a step forward and disaggregate the block grants according to the type of main public works in the data. Once again, the dependent variable in this table is the logarithm of value of block grants per capita, but now we categorize the dependent variable into six types as follows: i) paving; ii) infrastructure; iii) drainage; iv) bridge; v) popular housing; vi) urbanization<sup>3132</sup>.

When we focus on municipalities whose mayors were highly financed by construction companies, all the estimates are negative and highly significant. Therefore, since these types of public works occur in several ministries but with higher intensity in Ministry of Cities, there is evidence that the heterogeneous treatment effect reported on tables 6 and 7 reflect the impact of each public work in the disaggregated data presented table 8.

### 6.3. Dynamic effects of higher audit probability

In this subsection we test whether our policy experiment, which was temporary and lasted only one year, had longer term effects. Bobonis et al (2013) argued that there may be no long run effects of temporary audit programs since politicians could explore their reputational gain after an audit when they were not caught in corrupt acts to engage in more corrupt activities in the subsequent

<sup>30</sup> A similar result can be seen in columns 9 and 10 for the called “Other Ministries”. In those ministries, there are many kinds of public works, but the heterogeneity inside them makes the categorization harder. More work is needed in categorization of public works in order to understand the real effects in these ministries.

<sup>31</sup> These types are not mutually exclusives. For example, if there is a block grant named in the data as “Infrastructure project in Porto de Galinhas to build a bridge between two neighborhoods of the town”, then both “infrastructure” and “bridge” variables will capture this observation.

<sup>32</sup> Remember the zero observations made us to use  $\log(1+y)$  instead of  $\log(y)$ .

periods. We will check whether there are permanent treatment effects on value block grants per capita and whether mayors can compensate or even overcompensate in the future the initial decrease in requests for public works in 2009.

In table 9 we use the third specification in order to estimate dynamic treatment effects from 2010 until 2012. In the first column of panel A we find an evidence of dynamic treatment effects for the Ministry of Cities in 2010 and 2012. There is no evidence of substitution between periods or even of absence of permanent effects for the block grants of this ministry.

In table 10 we estimate the fourth specification taking into account dynamic treatment effects varying with the intensity of campaign financing by construction companies. This is similar to what we have done in previous subsection, but now we consider the possibility of permanent effects when the treatment ceases. Focusing again in panel A column 1, there is evidence of persistent effects for the Ministry of Cities, especially for those whose mayor was highly financed by construction companies and engineering firms. Furthermore, in year 2010 we find negative treatment effects for both Cities and Health & Education ministries. However in years 2011 and 2012 we find a substitution from the Ministry of Cities to the Agriculture Ministry and “Other Ministries”, composed by the Ministries of Tourism, Sports, Science and Social Development.

If the described mechanism of commitment is correct, then the experiment of increasing the probability of punishment of corrupt politicians generate dynamic changes and perhaps is followed by a reduction in corrupt activities even when the treatment is ceased. However, as emphasized in section 3, it could be the case that an alternative mechanism of collusion between great campaign financiers and parties is causing a re-optimization in the corruption network, in a way such that the aggregate corruption is not decreasing due to a reallocation of corrupt activities to other municipalities<sup>33</sup>.

Also, a future investigation is also needed to understand whether this variation in the composition of block grants is welfare enhancing or not. It could be the case that political corruption works as a “grease in the wheels” and allows

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<sup>33</sup> We would need aggregate data of corruption in order to test it, which are not available by now.

politicians to overcome transaction costs and bureaucracy in order to deliver more efficiently the public goods the population needs<sup>34</sup>.

#### 6.4. Effects of higher audit probability and mayor's term

In this subsection we test if there are different treatment effects according to the term in which the mayor is governing. Ferraz & Finan (2011) showed that reelection incentives can shape mayors' decision regarding corrupt activities and found that mayors in first term are less corrupt than reelected mayors. Niehaus (2012) provided evidence that agents can consider future rent expectations when deciding between engaging or not in corrupt activities.

In our context, mayors could reduce their current corrupt activities to increase the probability of reelection and then increase their corrupt behavior in order to compensate the initial change in their behavior. To check if there is a difference in their behavior according to the term, we present tables 11 and 12, where we estimate the first and second specifications, respectively<sup>35</sup>. The main difference between these is that in the former we do not control for the intensity of campaign financing and we do this in the last specification.

In table 11 and 12 we do not find different treatment effects according to the term in which the mayor is governing. There should be two opposite effects driving this result. Although first term mayor could be more concerned about being caught in corrupt acts and losing the chances of being reelected (and thus responding more to the treatment), they could respond with less intensity to the treatment since they are already less corrupt than second term mayors<sup>36</sup>. Moreover, we find that mayors in first term tend to exert more effort in order to get resources of block grants, probably because they want to raise their political capital to get reelected in next polls<sup>37</sup>.

<sup>34</sup> We can evaluate this effect by assessing data of concluded works or even data about socioeconomic indicators of the municipalities.

<sup>35</sup> Actually they were adapted to consider the time-varying nature of the variable of first term.

<sup>36</sup> Ferraz & Finan (2011)

<sup>37</sup> This effect is not related with our policy experiment, though it could be object of future investigation.

## 6.5. Robustness checks

In this subsection we run several robustness checks in order to evaluate the robustness of the results presented in previous sections. In table 13 we test whether there were differences in value block grants by ministries in four years before the treatment. Since there was randomization in the allocation of the treatment, we do not expect differences both in trends and in levels of block grants before the treatment. In other words, we would expect to have similar municipalities among the treatment and control groups before the receipt of the letter informing their treatment status. That is what we find in table 13, except for some marginal significance for the Agriculture ministry.

In table 14 we use alternative measures of block grants for the Ministry of Cities. In previous tables we always used the logarithm of value of block grants per capita, to capture the semi-elasticity of the treatment on variables that reflect the intensity of expenditure per citizen. In column 1 we repeat the benchmark dependent variable, which is the logarithm of the value of block grants per capita<sup>38</sup>. In column 2 we consider the logarithm of the value of block grants of the Ministry of Cities. In column 3 we use the logarithm of the number of block grants per capita and the respective non per capita values in column 4.

In columns 5 and 6 we test whether the level of value block grants respond to the treatment, instead of its logarithm. In column 5 we estimated the fixed effect specification and in column 6 we estimated the Tobit model, since our dependent variable in the level is truncated below in zero. As an inspection of table 14 shows, our main treatment effect in Ministry of Cities is robust to several alternative measures of block grants.

In table 15 we check if there are heterogeneous treatment effects on the aggregate block grants data. The heterogeneity considered here is once again the intensity of campaign financing by construction companies and engineering firms. When we disentangle the treatment effect considering the intensity of commitment with construction companies the results are similar to those reported on tables 6 and 7: mayors highly financed by construction companies request

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<sup>38</sup> It is worth remembering that we use  $\log(1+y)$  instead of  $\log(y)$  since we have many zero observations in the data.

fewer resources to the federal government when they receive the treatment. This finding is robust to several measures of aggregate block grants: number per capita, value per capita, released value per capita and duration<sup>39</sup>.

In tables 16 and 17 we change the variable that measures the intensity of campaign financing by construction companies to a variable measuring the intensity of campaign financing by individuals<sup>40</sup>. The estimated coefficient for the triple interaction is not significant in almost all the estimations<sup>41</sup>. As this coefficient measures the heterogeneous treatment effects, there is evidence that the heterogeneous effects found in tables 6 through 8 are neither a noise nor a spurious effect.

It seems that the changes in requests of block grants due to the treatment are directly related to the intensity of campaign financing by construction companies and that the corruption mechanism must be more complex than a simply rent extraction by the mayors, reflecting a *quid pro quo* relationship between elected mayors and construction companies that have financed them.

There are three main ways of getting resources from the central government via block grants: i) via direct request of the mayor to the respective ministry depending on the destination of the expenditure and on the relative need of the resources; ii) via parliamentary amendments; iii) via direct ministries transfers when they identify a need in the municipality. In our estimations up to now, we do not separate these different ways of getting the resources and we just analyze the value of block grants approved in the official budget to be transferred to the municipalities.

In table 18 we estimate the first specification to check treatment effects on parliamentary amendments and we do not find significant estimates. However in table 19 when we run the second specification allowing heterogeneous effects we find a considerable decrease in the parliamentary amendments to Ministry of Cities and for the aggregate measure of parliamentary amendments. This effect is just relevant for the audited mayors prior to the treatment, as we found in all estimations we did in previous subsections. This is evidence that treated mayors not only change their direct requests to the central government, which consists in

<sup>39</sup> All variables are considered in the form  $\log(1+y)$ .

<sup>40</sup> In Brazil they are called "Pessoas Físicas".

<sup>41</sup> Except in Agriculture ministry, which could be caused by some noise or could be deeply investigated in the future.

the biggest share of the block grants, but also change their requests to the parliamentarian that represents their region in order to obtain parliamentary amendments.

## 7 Conclusion

In this thesis we find evidence consistent with a mechanism such that political corruption in Brazil reflects a *quid pro quo* relationship between politicians and their campaign financiers. Corruption seems to be a result of a more complex mechanism rather than a simple self enrichment behavior by corrupt politicians.

Using a policy experiment in Brazil in which 120 municipalities were randomly chosen to have their probability of being audited against corruption raised by 20 percentage points, we analyze the changes in requests of block grants by mayors to the central government, since the discretionary nature of these transfers allow a response for the treatment by the politicians. We find a considerable decrease in requests to block grants designated to public works and this effect is stronger if the mayor was highly financed by construction companies, consistent with the described mechanism of commitment between mayors and campaign financiers. Moreover, our findings are restricted to politicians in municipalities which had been audited in the previously to the treatment. This is consistent with the fact that mayors respond to credible policies and the prior occurrence of audits in the municipality made them aware of the seriousness of the program and the punishments applied to corrupt politicians.

Additionally, we find evidence of dynamic and persistent effects of the policy experiment in our measures of block grants and we do not find evidence of different treatment effects according to the term in which the mayor is governing. Furthermore, all of our results presented in previous section are robust to several specifications and alternative measures of the dependent variable.

We learned that corrupt politicians may not use corruption just as a self enrichment tool, but as commitment device in a complex relationship involving their campaign financiers, mostly construction companies and engineering firms. In this context, corruption might be used as an instrument for politicians to raise

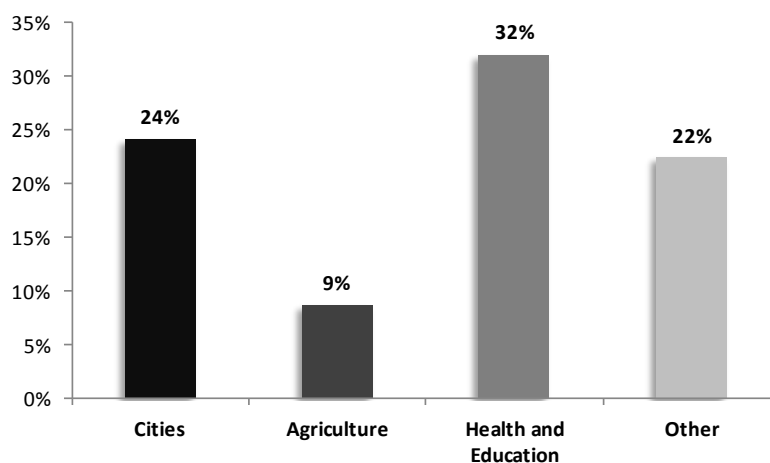


resources to remain in the power, since they may extract ego rents of being in power.

In the future, we will investigate deeper this mechanism of commitment between politicians and campaign financiers, using non public corruption data. This will allow us to assess whether corruption is in fact concentrated in public works and also whether more corrupt politicians are generally highly financed by construction companies. Additionally, it is worth to investigate if our reported changes in the composition of public expenditure are welfare enhancing or if political corruption can work as “grease in the wheels” and allow politicians to get more public works done. In order to assess it, we will need to work on getting data on concluded public works and disaggregated socio-economic indicators for the municipalities.

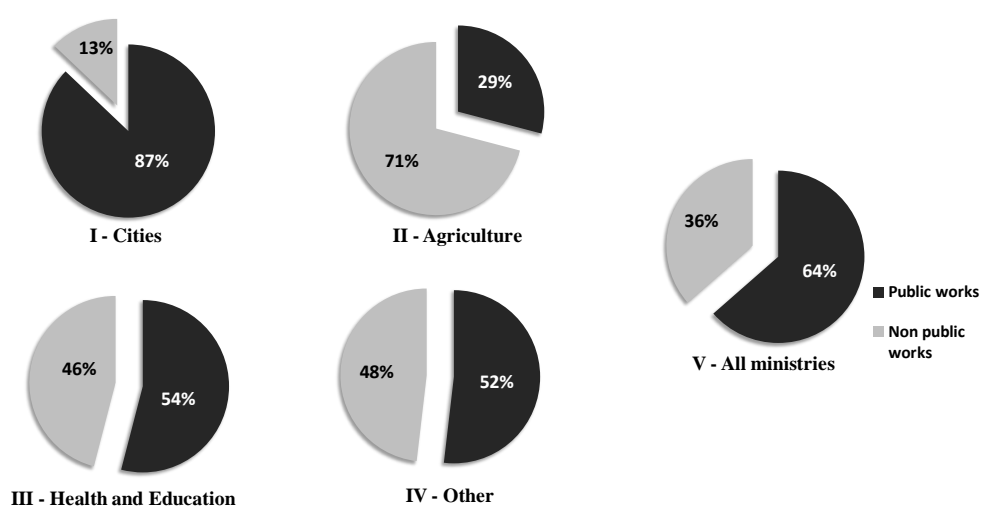
## 8 Tables and Figures

**Figure 1 – Share of value block grants by ministry**

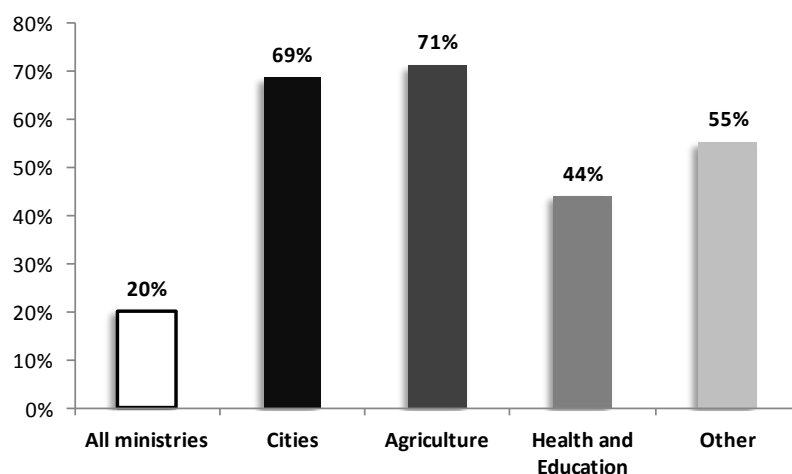


Notes: In this figure we plot the average participation of each ministry in the provision of block grants. The category “Other” includes the following ministries: Science, Social Development, Sports and Tourism. Some residual ministries are not included in category “Other” and for this reason the sum of the shares is smaller than 100%.

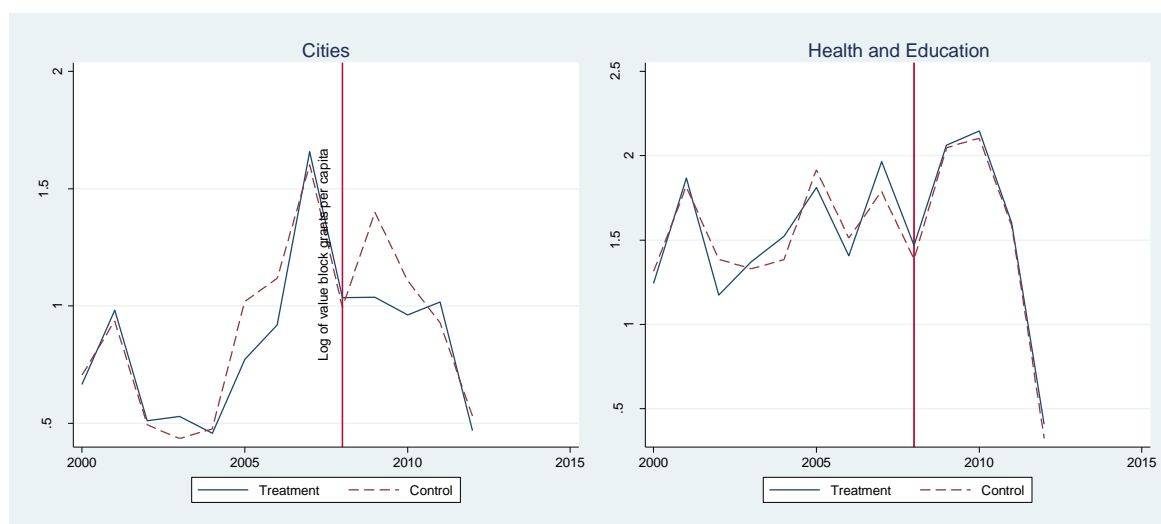
**Figure 2 – Share of types of expenditure by ministry**



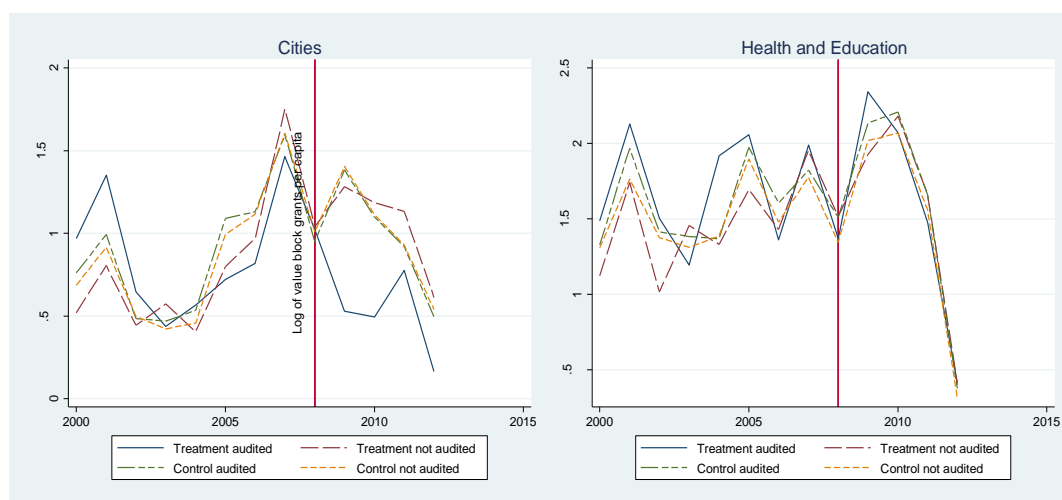
Notes: In this figure we plot the share of public and non public works for the block grants of each selected ministry, as well as for all the ministries together. These values were calculated using our categorization of public works with the block grants data. The category “Other” includes the following ministries: Science, Social Development, Sports and Tourism.

**Figure 3 – Share of zero observations by ministry**

Notes: In this figure we calculated the relative frequency of zero observations in the block grants data by ministry in a municipality-year basis. The high number of zero observations draws our attention when using the logarithm transformation in the dependent variable. We choose to use the transformation  $\log(1+y)$  in order to maintain these observations in the estimations. The category “Other” includes the following ministries: Science, Social Development, Sports and Tourism.

**Figure 4 – Trends of block grants per capita**

Notes: In this figure we compare the pre-trends for treatment and control municipalities, for block grants of the Ministry of Cities and of the Health & Education ministries. Data goes from 2000 through 2012. Solid lines represent the treatment group and dashed lines represent the control municipalities.

**Figure 5 – Trends of block grants per capita II**

Notes: In this figure we compare the pre-trends for treatment and control municipalities, for block grants of the Ministry of Cities and of the Health & Education ministries. Data goes from 2000 through 2012. Solid lines represent the treatment group previously audited and dashed lines represent the control municipalities (audited and non audited) as well as treatment group previously not audited.

**Table 1 – Summary statistics of block grants**

Panel A: value of block grants					
	Aggregate	Cities	Agriculture	Health and Education	Other
Mean	995,579	240,019	86,642	318,992	223,101
Standard deviation	4,433,784	2,047,702	383,564	2,813,718	986,682
Median	248,694	0	0	36,900	0
Panel B: value of block grants per capita					
	Aggregate	Cities	Agriculture	Health and Education	Other
Mean	57.38	9.64	8.08	20.80	15.42
Standard deviation	127.00	30.88	29.11	66.40	47.03
Median	22.51	0.00	0.00	2.01	0.00

Notes: This table reports summary statistics of block grants for selected ministries. All the values in panel A are in Brazilian currency (R\$) and in panel B the values are in *reais per capita* (R\$/inhabitants). The category “Other” includes the following ministries: Science, Social Development, Sports and Tourism.

**Table 2 – Municipalities and mayor's characteristics**

	Control	Treatment	Difference
<i>Socio-demographic characteristics</i>			
Life expectancy (years)	73.08	72.79	0.28 [0.27]
Child Mortality (under 5 years old)	19.27	20.09	-0.83 [0.24]
Years of study at 18 years old (expectation)	9.46	9.41	0.06 [0.58]
Illiteracy Rate (%)	20.61	21.89	-1.28 [0.29]
College graduate (%)	5.41	5.08	0.33 [0.23]
Gini coefficient	0.49	0.50	-0.01 [0.12]
Per capita income (R\$)	489.41	464.68	24.73 [0.26]
Households with eletric power (%)	97.18	96.62	0.56 [0.39]
Human Development Index	0.66	0.65	0.01 [0.18]
Population	23951.31	26276.93	-2325.62 [0.59]
Radio (%)	0.55	0.59	-0.04 [0.40]
<i>Political characteristics</i>			
First term mayor (%)	0.61	0.65	-0.04 [0.41]
Number of campaign donations	26.67	32.65	-5.98 [0.44]
Total revenue of campaign donations in 2008 polls (R\$)	72873.86	83849.43	-10975.57 [0.57]
Total revenue of construction companies' donations in 2008 polls (R\$)	2517.21	4771.75	-2254.53 [0.45]
Total revenue of Individuals donations in 2008 polls (R\$)	20164.77	21644.07	-1479.30 [0.67]
Total mayor's candidate in 2008	2.61	2.61	0.01 [0.95]
Win margin of the elected mayor in 2008 (%)	0.20	0.22	-0.02 [0.37]
Mayor's Gender (male=1)	0.91	0.94	-0.03 [0.14]
Mayor's education (years of schooling)	12.81	12.78	0.03 [0.92]
Mayor with former high occupation (%)	0.37	0.38	-0.01 [0.78]
Sample Size	5401	120	

**Notes:** This table reports socio-demographic and political variables of the municipalities, by their status of treatment. The first column reports the mean variables for the control municipalities, the second for the treated municipalities and the third column reports the difference of the variables together with the p-values. The data sources are the Censo 2010 of IBGE and the Repositório de Dados of the Tribunal Superior Eleitoral of Brazil. The treatment group is composed by the 120 municipalities that received the letter and whose mayors were aware of the treatment. The control group is consisted by the remaining 5401 municipalities of Brazil.

**Table 3 – Treatment effects on block grants by ministries**

Log value of block grants per capita	Block grants by ministries			
	Cities	Agriculture	Health and Education	Other
	[1]	[2]	[3]	[4]
Treatment	-0.331** (0.151)	0.102 (0.110)	0.00341 (0.176)	0.156 (0.154)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	71,681	71,681	71,681	71,681
R <sup>2</sup>	0.069	0.020	0.081	0.145
Number of Municipalities	5,518	5,518	5,518	5,518

Notes: This table reports the average treatment effects for selected ministries. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1+\text{value of block grants per capita})$ .

\*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 4 – Treatment effects on block grants by ministries**

Log value of block grants per capita	Block grants by ministries			
	Cities	Agriculture	Health and Education	Other
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment	-0.764*** (0.222)	0.134 (0.220)	0.178 (0.331)	-0.0471 (0.275)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	18,438	18,438	18,438	18,438
R <sup>2</sup>	0.066	0.025	0.087	0.144
Number of Municipalities	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>				
Treatment	-0.118 (0.191)	0.0842 (0.123)	-0.0839 (0.206)	0.255 (0.184)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	53,243	53,243	53,243	53,243
R <sup>2</sup>	0.070	0.018	0.079	0.145
Number of Municipalities	4,099	4,099	4,099	4,099

Notes: This table reports the average treatment effects for selected ministries. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1+\text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 5 – Treatment effects on block grants by type of expenditure**

Log value of block grants per capita	Block grants by type of expenditure									
	All Ministries		Cities		Agriculture		Health and Education		Other Ministries	
	Public works [1]	Non public works [2]	Public works [3]	Non public works [4]	Public works [5]	Non public works [6]	Public works [7]	Non public works [8]	Public works [9]	Non public works [10]
<b>Panel A: audited municipalities</b>										
Treatment	-0.204 (0.324)	-0.0861 (0.304)	-0.747*** (0.219)	-0.0616*** (0.0224)	0.0662 (0.115)	0.0212 (0.218)	0.0862 (0.330)	0.0616 (0.290)	-0.0301 (0.274)	-0.180 (0.249)
Year Fixed Effects	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Observations	18,438	18,438	18,438	18,438	18,438	18,438	18,438	18,438	18,438	18,438
R <sup>2</sup>	0.124	0.112	0.064	0.040	0.069	0.027	0.049	0.092	0.110	0.088
Number of Municipalities	1,419	1,419	1,419	1,419	1,419	1,419	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>										
Treatment	-0.0761 (0.228)	0.368** (0.181)	-0.139 (0.191)	-0.0140 (0.0425)	-0.0428 (0.0412)	0.118 (0.115)	-0.146 (0.183)	0.00670 (0.182)	0.00660 (0.188)	0.244 (0.189)
Year Fixed Effects	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Observations	53,243	53,243	53,243	53,243	53,243	53,243	53,243	53,243	53,243	53,243
R <sup>2</sup>	0.128	0.104	0.070	0.034	0.055	0.028	0.045	0.080	0.108	0.095
Number of Municipalities	4,099	4,099	4,099	4,099	4,099	4,099	4,099	4,099	4,099	4,099

**Notes:** This table reports the average treatment effects for selected ministries. In odd columns we estimate the treatment effect for block grants designated to public works. In even columns we estimate the treatment effect for block grants designated to projects other than public works. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 6 – Treatment effects on block grants by ministries and campaign financiers**

Log value of block grants per capita	Block grants by ministries			
	Cities	Agriculture	Health and Education	Other
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment	-0.847*** (0.218)	0.166 (0.216)	0.330 (0.316)	-0.212 (0.251)
Treatment*construction_companies	-0.544*** (0.119)	-0.151 (0.118)	0.0514 (0.171)	-1.445*** (0.141)
construction_companies*year2009	-0.0407 (0.0325)	0.0189 (0.0292)	-0.0998*** (0.0352)	0.0301 (0.0413)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	18,326	18,326	18,326	18,326
R <sup>2</sup>	0.066	0.025	0.087	0.145
Number of Municipalities	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>				
Treatment	-0.130 (0.196)	0.0607 (0.123)	-0.0438 (0.214)	0.311 (0.190)
Treatment*construction_companies	-0.0706 (0.0589)	0.0974 (0.119)	0.0918 (0.0625)	-0.0379 (0.0907)
construction_companies*year2009	-0.0354 (0.0281)	0.0223 (0.0211)	-0.00241 (0.0305)	0.0211 (0.0250)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	52,759	52,759	52,759	52,759
R <sup>2</sup>	0.070	0.019	0.079	0.143
Number of Municipalities	4,099	4,099	4,099	4,099

Notes: This table reports the treatment effects for selected ministries considering heterogeneous effects by the intensity of campaign financing by construction companies. The variable construction\_companies is the standardized variable of the share of the contributions of construction companies and engineering firms over the total contributions by municipality in elections of 2008. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.



**Table 7 – Treatment effects on block grants by ministries and campaign financiers  
(construction companies and engineering firms)**

Log value of block grants per capita	Block grants by type of expenditure														
	All Ministries			Cities			Agriculture			Health and Education			Other Ministries		
	Public works	Non public works		Public works	Non public works		Public works	Non public works		Public works	Non public works		Public works	Non public works	
	[1]	[2]		[3]	[4]		[5]	[6]		[7]	[8]		[9]	[10]	
<b>Panel A: audited municipalities</b>															
Treatment	-0.414 (0.290)	0.0806 (0.286)		-0.831*** (0.215)	-0.0597*** (0.0227)		0.0805 (0.113)	0.0442 (0.216)		0.0376 (0.321)	0.240 (0.278)		-0.197 (0.256)	-0.196 (0.244)	
Treatment*construction_companies	-2.122*** (0.164)	0.225 (0.163)		-0.553*** (0.117)	0.0220* (0.0132)		0.0142 (0.0596)	-0.144 (0.118)		-0.918*** (0.173)	0.555*** (0.156)		-1.274*** (0.147)	-0.379*** (0.145)	
construction_companies*year2009	0.00186 (0.0455)	-0.0502 (0.0372)		-0.0436 (0.0323)	0.00383 (0.00952)		-0.00576 (0.00805)	0.0222 (0.0287)		-0.0648** (0.0303)	-0.0558* (0.0324)		0.0759* (0.0447)	-0.0543* (0.0327)	
Year Fixed Effects	Y	Y		Y	Y		Y	Y		Y	Y		Y	Y	
Municipality Fixed Effects	Y	Y		Y	Y		Y	Y		Y	Y		Y	Y	
Observations	18,326	18,326		18,326	18,326		18,326	18,326		18,326	18,326		18,326	18,326	
R <sup>2</sup>	0.125	0.111		0.065	0.041		0.069	0.026		0.049	0.093		0.110	0.088	
Number of Municipalities	1,419	1,419		1,419	1,419		1,419	1,419		1,419	1,419		1,419	1,419	
<b>Panel B: non audited municipalities</b>															
Treatment	-0.0614 (0.235)	0.369* (0.190)		-0.150 (0.197)	-0.0145 (0.0452)		-0.0526 (0.0437)	0.105 (0.114)		-0.129 (0.186)	0.0290 (0.190)		0.0484 (0.196)	0.364* (0.198)	
Treatment*construction_companies	0.130* (0.0760)	0.0743* (0.0452)		-0.0614 (0.0603)	-0.00434 (0.0159)		-0.00278 (0.0151)	0.103 (0.117)		0.170** (0.0673)	-0.0250 (0.0702)		0.0261 (0.0832)	0.0408 (0.0817)	
construction_companies*year2009	-0.0226 (0.0289)	0.00885 (0.0242)		-0.0397 (0.0271)	0.000387 (0.0147)		0.0161 (0.0141)	0.00387 (0.0176)		0.00170 (0.0288)	0.00875 (0.0279)		0.00975 (0.0267)	0.00826 (0.0266)	
Year Fixed Effects	Y	Y		Y	Y		Y	Y		Y	Y		Y	Y	
Municipality Fixed Effects	Y	Y		Y	Y		Y	Y		Y	Y		Y	Y	
Observations	52,759	52,759		52,759	52,759		52,759	52,759		52,759	52,759		52,759	52,759	
R <sup>2</sup>	0.126	0.103		0.070	0.034		0.055	0.028		0.045	0.080		0.106	0.094	
Number of Municipalities	4,099	4,099		4,099	4,099		4,099	4,099		4,099	4,099		4,099	4,099	

Notes: This table reports the treatment effects for selected ministries considering heterogeneous effects by the intensity of campaign financing by construction companies. The variable construction\_companies is the standardized variable of the share of the contributions of construction companies and engineering firms over the total contributions by municipality in elections of 2008. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 8 – Treatment effects on disaggregated data and campaign financiers**

Log value of block grants per capita	Disaggregated data					
	Paving	Infrastructure	Drainage	Bridge	Popular Housing	Urbanization
<b>Panel A: audited municipalities</b>						
Treatment	0.0196 (0.270)	0.000122 (0.167)	-0.0636 (0.165)	-0.0905 (0.0567)	-0.258*** (0.0996)	-0.220** (0.0946)
Treatment*construction_companies	-1.181*** (0.153)	-0.199** (0.0946)	-0.406*** (0.0925)	-0.128*** (0.0298)	-0.571*** (0.0592)	-0.267*** (0.0524)
construction_companies*year2009	-0.0461 (0.0315)	0.0589 (0.0366)	0.0451 (0.0328)	-0.0114 (0.0111)	0.00362 (0.0237)	0.00651 (0.0203)
Year Fixed Effects	Y	Y	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y	Y	Y
Observations	18,326	18,326	18,326	18,326	18,326	18,326
R <sup>2</sup>	0.183	0.082	0.038	0.011	0.099	0.031
Number of Municipalities	1,419	1,419	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>						
Treatment	0.133 (0.219)	-0.0911 (0.133)	0.0918 (0.131)	0.00344 (0.0872)	-0.00277 (0.0881)	-0.0407 (0.0779)
Treatment*construction_companies	0.0259 (0.0820)	-0.0229 (0.0543)	-0.0424 (0.0435)	0.149 (0.147)	-0.0448* (0.0249)	-0.0179 (0.0302)
construction_companies*year2009	-0.0387 (0.0279)	0.00632 (0.0197)	0.0173 (0.0192)	-0.00575 (0.0108)	-0.00873 (0.0187)	0.0296 (0.0202)
Year Fixed Effects	Y	Y	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y	Y	Y
Observations	52,759	52,759	52,759	52,759	52,759	52,759
R <sup>2</sup>	0.191	0.080	0.032	0.011	0.090	0.025
Number of Municipalities	4,099	4,099	4,099	4,099	4,099	4,099

**Notes:** This table reports the treatment effects for selected expenditures considering heterogeneous effects by the intensity of campaign financing by construction companies. The variable *construction\_companies* is the standardized variable of the share of the contributions of construction companies and engineering firms over the total contributions by municipality in elections of 2008. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 9 – Dynamic effects on block grants by ministries**

Log value of block grants per capita	Block grants by ministries			
	Cities	Agriculture	Health and Education	Other
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment*year2009	-0.854*** (0.232)	0.123 (0.231)	0.138 (0.344)	0.0459 (0.296)
Treatment*year2010	-0.604*** (0.208)	0.0980 (0.202)	-0.203 (0.305)	0.184 (0.322)
Treatment*year2011	-0.143 (0.253)	-0.123 (0.124)	-0.252 (0.370)	0.323 (0.309)
Treatment*year2012	-0.328* (0.175)	-0.101 (0.126)	-0.0184 (0.191)	0.606** (0.291)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	18,438	18,438	18,438	18,438
R <sup>2</sup>	0.066	0.025	0.087	0.145
Number of Municipalities	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>				
Treatment*year2009	-0.0780 (0.198)	0.0757 (0.129)	-0.0469 (0.205)	0.255 (0.185)
Treatment*year2010	0.118 (0.187)	-0.0542 (0.106)	0.157 (0.204)	-0.125 (0.192)
Treatment*year2011	0.246 (0.197)	0.0307 (0.0919)	0.147 (0.230)	0.257 (0.200)
Treatment*year2012	0.118 (0.180)	-0.0787 (0.0756)	0.139 (0.133)	-0.128 (0.186)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	53,243	53,243	53,243	53,243
R <sup>2</sup>	0.070	0.018	0.079	0.146
Number of Municipalities	4,099	4,099	4,099	4,099

Notes: This table reports dynamic treatment effects for selected ministries. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1+\text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 10 – Dynamic effects on block grants by ministries and campaign financiers**

Log value of block grants per capita	Block grants by ministries			
	Cities	Agriculture	Health and Education	Other
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment*year2009	-0.955*** (0.226)	0.160 (0.226)	0.289 (0.330)	-0.103 (0.278)
Treatment*year2009*construction	-0.731*** (0.124)	-0.136 (0.123)	0.117 (0.180)	-1.303*** (0.155)
Treatment*year2010	-0.683*** (0.202)	0.113 (0.197)	-0.392 (0.293)	0.143 (0.319)
Treatment*year2010*construction	-0.748*** (0.111)	-0.121 (0.108)	-1.006*** (0.169)	0.222 (0.196)
Treatment*year2011	-0.223 (0.245)	-0.0983 (0.121)	-0.0647 (0.335)	0.512* (0.298)
Treatment*year2011*construction	-0.910*** (0.131)	0.152** (0.0657)	2.156*** (0.184)	0.849*** (0.169)
Treatment*year2012	-0.394** (0.171)	-0.0800 (0.123)	-0.0379 (0.188)	0.655** (0.277)
Treatment*year2012*construction	-0.586*** (0.101)	0.144** (0.0657)	-0.364*** (0.105)	0.634*** (0.158)
Construction*year2009	-0.0397 (0.0337)	0.0190 (0.0311)	-0.110*** (0.0387)	0.0260 (0.0453)
Construction*year2010	-0.00392 (0.0321)	0.0396 (0.0308)	-0.0705* (0.0398)	-0.0936** (0.0370)
Construction*year2011	0.00956 (0.0291)	-0.0114 (0.0164)	-0.0265 (0.0437)	0.00117 (0.0469)
Construction*year2012	0.00653 (0.0310)	-0.0268** (0.0136)	-0.0221 (0.0250)	0.0431 (0.0508)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	17,990	17,990	17,990	17,990
R <sup>2</sup>	0.068	0.025	0.085	0.146
Number of Municipalities	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>				
Treatment*year2009	-0.0889 (0.205)	0.0519 (0.129)	0.00203 (0.213)	0.314 (0.191)
Treatment*year2009*construction	-0.0671 (0.0654)	0.106 (0.120)	0.0865 (0.0560)	-0.0363 (0.0907)
Treatment*year2010	0.114 (0.192)	-0.0456 (0.112)	0.193 (0.213)	-0.105 (0.199)
Treatment*year2010*construction	0.112 (0.125)	0.0144 (0.0267)	-0.0652 (0.0805)	0.112 (0.0940)
Treatment*year2011	0.215 (0.197)	0.0278 (0.0977)	0.179 (0.241)	0.213 (0.206)
Treatment*year2011*construction	0.0495 (0.188)	0.0332* (0.0187)	0.0768 (0.0822)	0.0482 (0.0818)
Treatment*year2012	0.160 (0.188)	-0.0882 (0.0774)	0.178 (0.139)	-0.0715 (0.195)
Treatment*year2012*construction	-0.121*** (0.0439)	0.0596* (0.0316)	-0.0738** (0.0340)	-0.140*** (0.0390)
Construction*year2009	-0.0410 (0.0286)	0.0183 (0.0220)	-0.00694 (0.0309)	0.0174 (0.0247)
Construction*year2010	-0.0700*** (0.0264)	-0.00489 (0.0196)	-0.0282 (0.0376)	-0.0329 (0.0285)
Construction*year2011	0.0181 (0.0274)	-0.0234 (0.0152)	-0.0549* (0.0321)	-0.0110 (0.0291)
Construction*year2012	-0.0155 (0.0287)	-0.0202 (0.0188)	0.0287 (0.0260)	-0.00107 (0.0301)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	51,307	51,307	51,307	51,307
R <sup>2</sup>	0.073	0.019	0.075	0.143
Number of Municipalities	4,099	4,099	4,099	4,099

Notes: This table reports dynamic treatment effects for selected ministries. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1+\text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 11 – Treatment effects on block grants and mayor term**

Log value of block grants per capita	Block grants by ministries			
	Cities	Agriculture	Health and Education	Other
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment	-0.737** (0.342)	0.753 (0.504)	0.0665 (0.552)	-0.283 (0.526)
Treatment*firstterm	-0.0769 (0.470)	-0.894 (0.550)	0.127 (0.726)	0.318 (0.609)
Firstterm*year2009	0.304*** (0.0897)	-0.00581 (0.0605)	0.205* (0.109)	0.0575 (0.0921)
Firstterm*Treated	-0.178 (0.170)	-0.0486 (0.117)	0.0976 (0.237)	-0.266 (0.163)
Firstterm	0.0847*** (0.0292)	0.0210 (0.0186)	0.144*** (0.0312)	0.192*** (0.0304)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	18,330	18,330	18,330	18,330
R <sup>2</sup>	0.068	0.025	0.088	0.148
Number of Municipalities	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>				
Treatment	0.128 (0.310)	-0.0197 (0.168)	-0.0659 (0.342)	-0.0940 (0.299)
Treatment*firstterm	-0.420 (0.388)	0.177 (0.237)	-0.0859 (0.437)	0.509 (0.393)
Firstterm*year2009	0.134** (0.0542)	0.0468 (0.0324)	0.135** (0.0627)	0.0777 (0.0555)
Firstterm*Treated	-0.202 (0.127)	-0.0103 (0.0615)	-0.102 (0.130)	-0.115 (0.115)
Firstterm	0.111*** (0.0170)	0.0157 (0.0107)	0.192*** (0.0185)	0.149*** (0.0181)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	52,982	52,982	52,982	52,982
R <sup>2</sup>	0.072	0.019	0.082	0.148
Number of Municipalities	4,098	4,098	4,098	4,098

Notes: This table reports the treatment effects for selected ministries considering different effects in according to the term in which the mayor is governing. The variable Treatment is equal one for treated municipalities in year 2009. The variable Treated is equal one for treated municipalities in all periods. Firstterm is equal one in the period in which the mayor is in first term and varies in time (in opposition of the variable of construction\_companies which was fixed in time). Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 12 – Treatment effects on block grants, mayor term and campaign financiers**

Log value of block grants per capita	Block grants by ministries			
	Cities	Agriculture	Health and Education	Other
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment	-0.774** (0.332)	0.753 (0.499)	0.114 (0.553)	-0.312 (0.462)
Treatment*firstterm	-0.132 (0.494)	-0.919 (0.586)	0.338 (0.750)	0.137 (0.583)
Treatment*construction	-0.514*** (0.152)	-0.433* (0.241)	0.271 (0.256)	-1.398*** (0.232)
Firstterm*year2009	0.284*** (0.0935)	-0.0261 (0.0621)	0.233** (0.112)	0.0412 (0.0946)
Construction*year2009	-0.0410 (0.0337)	0.0171 (0.0311)	-0.108*** (0.0376)	0.0235 (0.0439)
Firstterm*treated	-0.177 (0.171)	-0.0469 (0.118)	0.102 (0.239)	-0.261 (0.164)
Firstterm	0.0862*** (0.0293)	0.0214 (0.0186)	0.143*** (0.0313)	0.193*** (0.0304)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	18,224	18,224	18,224	18,224
R <sup>2</sup>	0.068	0.025	0.088	0.148
Number of Municipalities	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>				
Treatment	0.00555 (0.307)	-0.00514 (0.175)	-0.0381 (0.354)	-0.0307 (0.304)
Treatment*firstterm	-0.246 (0.397)	0.120 (0.241)	-0.0649 (0.458)	0.510 (0.406)
Treatment*construction	-0.0633 (0.0617)	0.0876 (0.119)	0.0843 (0.0649)	-0.0639 (0.0945)
Firstterm*year2009	0.132** (0.0577)	0.0491 (0.0344)	0.124* (0.0663)	0.0838 (0.0589)
Construction*year2009	-0.0346 (0.0282)	0.0238 (0.0211)	0.00213 (0.0301)	0.0229 (0.0252)
Firstterm*treated	-0.205 (0.127)	-0.0105 (0.0614)	-0.103 (0.130)	-0.114 (0.116)
Firstterm	0.112*** (0.0171)	0.0153 (0.0107)	0.193*** (0.0186)	0.150*** (0.0181)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	52,509	52,509	52,509	52,509
R <sup>2</sup>	0.072	0.019	0.082	0.145
Number of Municipalities	4,098	4,098	4,098	4,098

Notes: This table reports the treatment effects for selected ministries considering different effects in according to the term in which the mayor is governing. The variable Treatment is equal one for treated municipalities in year 2009. The variable Treated is equal one for treated municipalities in all periods. Firstterm is equal one in the period in which the mayor is in first term and varies in time (in opposition of variable of construction\_companies, which is a standardized variable fixed in time). Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 13 – Robustness check I: previous treatment effects**

Log value of block grants per capita	Block grants by ministries			
	Cities	Agriculture	Health and Education	Other
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment*year2005	-0.234 (0.206)	0.211 (0.189)	0.00743 (0.246)	-0.131 (0.246)
Treatment*year2006	-0.178 (0.240)	0.361* (0.192)	-0.322 (0.283)	0.00103 (0.228)
Treatment*year2007	0.00434 (0.291)	-0.227* (0.130)	0.0886 (0.324)	-0.413 (0.261)
Treatment*year2008	0.210 (0.270)	0.0599 (0.187)	-0.220 (0.335)	0.0551 (0.271)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	18,438	18,438	18,438	18,438
R <sup>2</sup>	0.065	0.055	0.087	0.144
Number of Municipalities	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>				
Treatment*year2005	-0.195 (0.144)	0.00297 (0.109)	-0.172 (0.175)	-0.0351 (0.146)
Treatment*year2006	-0.144 (0.170)	-0.0821 (0.0983)	-0.0183 (0.159)	-0.111 (0.164)
Treatment*year2007	0.148 (0.195)	0.186 (0.135)	0.208 (0.190)	0.00689 (0.177)
Treatment*year2008	0.0323 (0.175)	0.144 (0.121)	0.203 (0.214)	0.0392 (0.172)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	53,243	53,243	53,243	53,243
R <sup>2</sup>	0.070	0.056	0.079	0.145
Number of Municipalities	4,099	4,099	4,099	4,099

Notes: This table reports treatment effects prior to the administration of treatment as a robustness check for selected Ministries. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 14 – Robustness check II: alternative measure for Ministry of Cities' block grants**

Dependent Variable	Block grants by the Cities Ministry					
	Logarithm				Level	
	Value		Number		Total Value	
	Per capita	Total	Per capita	Total	Fixed effects	Tobit
	[1]	[2]	[3]	[4]	[5]	[6]
<b>Panel A: audited municipalities</b>						
Treatment	-0.764*** (0.222)	-2.937*** (0.877)	-0.0370*** (0.0125)	-0.249*** (0.0556)	-10.33** (4.181)	-51.27*** (16.70)
Year Fixed Effects	Y	Y	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y	Y	N
Observations	18,438	18,460	18,438	18,460	18,438	18,438
R <sup>2</sup>	0.066	0.069	0.040	0.073	0.024	
Number of Municipalities	1,419	1,420	1,419	1,420	1,419	
<b>Panel B: non audited municipalities</b>						
Treatment	-0.118 (0.191)	-0.559 (0.675)	0.00153 (0.0155)	-0.0315 (0.0550)	1.216 (4.385)	-1.001 (8.016)
Year Fixed Effects	Y	Y	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y	Y	N
Observations	53,243	53,651	53,243	53,651	53,243	53,243
R <sup>2</sup>	0.070	0.067	0.041	0.074	0.043	
Number of Municipalities	4,099	4,127	4,099	4,127	4,099	

Notes: This table reports the average treatment effects for selected ministries. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1+\text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.



**Table 15 – Robustness check III: aggregate block grants and campaign financiers**

Log value of block grants per capita	Aggregate block grants			
	Number	Value	Released value	Duration
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment	-0.0275 (0.0277)	-0.0761 (0.236)	-0.276 (0.268)	-0.0209 (0.0932)
Treatment*construction_companies	-0.137*** (0.0150)	-1.016*** (0.133)	-1.846*** (0.157)	0.135*** (0.0508)
construction_companies*year2009	-0.0122*** (0.00424)	-0.0201 (0.0376)	-0.0562 (0.0442)	-0.00473 (0.0151)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	18,326	18,326	18,326	14,834
R <sup>2</sup>	0.117	0.156	0.205	0.219
Number of Municipalities	1,419	1,419	1,419	1,420
<b>Panel B: non audited municipalities</b>				
Treatment	0.0217 (0.0288)	0.252 (0.171)	0.130 (0.197)	-0.0420 (0.0648)
Treatment*construction_companies	0.0106 (0.00824)	0.0683 (0.0540)	0.113 (0.0735)	0.00751 (0.0162)
construction_companies*year2009	-0.00473* (0.00271)	-0.0117 (0.0223)	-0.0214 (0.0232)	-0.00809 (0.00854)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	52,759	52,759	52,759	42,105
R <sup>2</sup>	0.112	0.153	0.205	0.213
Number of Municipalities	4,099	4,099	4,099	4,095

**Notes:** This table reports the treatment effects for aggregate measures of block grants by municipality, considering heterogeneous effects by the intensity of campaign financing by construction companies. The variable *construction\_companies* is the standardized variable of the share of the contributions of construction companies and engineering firms over the total contributions by municipality in elections of 2008. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 16 – Robustness check IV: treatment effects on block grants by ministries and individual campaign financiers**

Log value of block grants per capita	Block grants by ministries			
	Cities	Agriculture	Health and Education	Other
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment	-0.780*** (0.243)	0.132 (0.204)	0.397 (0.343)	0.0355 (0.289)
Treatment*individual	0.131 (0.210)	0.261 (0.185)	-0.281 (0.363)	-0.329 (0.256)
individual*year2009	-0.100** (0.0453)	-0.0258 (0.0287)	0.0136 (0.0547)	-0.0461 (0.0445)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	18,326	18,326	18,326	18,326
R <sup>2</sup>	0.067	0.025	0.086	0.145
Number of Municipalities	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>				
Treatment	-0.135 (0.195)	0.0729 (0.123)	-0.0210 (0.210)	0.316* (0.192)
Treatment*individual	0.226 (0.232)	-0.184* (0.107)	-0.00627 (0.193)	0.128 (0.219)
individual*year2009	0.0146 (0.0284)	0.000760 (0.0173)	0.0569* (0.0322)	-0.0187 (0.0285)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	52,759	52,759	52,759	52,759
R <sup>2</sup>	0.070	0.019	0.079	0.143
Number of Municipalities	4,099	4,099	4,099	4,099

**Notes:** This table reports the treatment effects for selected ministries considering heterogeneous effects by the intensity of campaign financing by individual person. The variable individual is the standardized variable of the share of the contributions of individuals over the total contributions by municipality in elections of 2008. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 17– Robustness check V: treatment effects on block grants by Type of expenditure and individual campaign financiers**

Log value of block grants per capita	Block grants by type of expenditure									
	All Ministries		Cities		Agriculture		Health and Education		Other Ministries	
	Public works	Non public works	Public works	Non public works	Public works	Non public works	Public works	Non public works	Public works	Non public works
	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]
<b>Panel A: audited municipalities</b>										
Treatment	-0.143 (0.354)	0.142 (0.302)	-0.760*** (0.239)	-0.0699*** (0.0251)	0.0584 (0.111)	0.0353 (0.210)	0.177 (0.363)	0.229 (0.295)	-0.0449 (0.293)	-0.0458 (0.266)
Treatment*individual	0.0489 (0.325)	-0.399 (0.267)	0.125 (0.206)	0.0152 (0.0246)	0.132 (0.105)	0.109 (0.171)	-0.0303 (0.336)	-0.0117 (0.271)	-0.431** (0.271)	-0.431** (0.191)
individual*year2009	-0.121** (0.0535)	0.0197 (0.0453)	-0.109** (0.0445)	0.0166 (0.0181)	-0.0290 (0.0182)	-0.00313 (0.0253)	-0.0546 (0.0542)	0.0475 (0.0450)	-0.0459 (0.0462)	-0.0200 (0.0417)
Year Fixed Effects	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Observations	18.326	18.326	18.326	18.326	18.326	18.326	18.326	18.326	18.326	18.326
R <sup>2</sup>	0.125	0.111	0.065	0.041	0.070	0.026	0.049	0.092	0.110	0.088
Number of Municipalities	1.419	1.419	1.419	1.419	1.419	1.419	1.419	1.419	1.419	1.419
<b>Panel B: non audited municipalities</b>										
Treatment	-0.0256 (0.228)	0.388** (0.185)	-0.152 (0.195)	-0.0184 (0.0422)	-0.0465 (0.0442)	0.111 (0.113)	-0.102 (0.185)	0.0402 (0.185)	0.0653 (0.196)	0.390** (0.194)
Treatment*individual	0.203 (0.231)	0.00559 (0.189)	0.260 (0.230)	-0.0466 (0.0369)	0.0275 (0.0358)	-0.211** (0.0954)	-0.118 (0.182)	0.109 (0.169)	0.146 (0.221)	0.212 (0.204)
individual*year2009	-0.0209 (0.0329)	0.0169 (0.0275)	0.0577 (0.0283)	0.00423 (0.00885)	0.0118 (0.0116)	-0.00869 (0.0148)	0.00249 (0.0311)	0.0736*** (0.0265)	-0.0229 (0.0278)	-0.00936 (0.0263)
Year Fixed Effects	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Observations	52.759	52.759	52.759	52.759	52.759	52.759	52.759	52.759	52.759	52.759
R <sup>2</sup>	0.126	0.103	0.070	0.034	0.055	0.028	0.045	0.081	0.106	0.094
Number of Municipalities	4.099	4.099	4.099	4.099	4.099	4.099	4.099	4.099	4.099	4.099

Notes: This table reports the treatment effects for selected ministries considering heterogeneous effects by the intensity of campaign financing by individual person. The variable individual is the standardized variable of the share of the contributions of individuals over the total contributions by municipality in elections of 2008. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of block grants per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 18 – Robustness check VI: treatment effects on Parliamentary amendments**

Log value of parliamentary amendments per capita	Parliamentary Amendments			
	All ministries	Cities	Agriculture	Health and Education
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment	0.191 (0.268)	0.0730 (0.190)	-0.0141 (0.135)	0.0292 (0.111)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	15,600	15,600	15,600	15,600
R <sup>2</sup>	0.034	0.065	0.004	0.018
Number of Municipalities	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>				
Treatment	0.199 (0.170)	-0.0661 (0.0918)	-0.00639 (0.0664)	-0.0321 (0.0197)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	45,034	45,034	45,034	45,034
R <sup>2</sup>	0.044	0.044	0.007	0.015
Number of Municipalities	4,098	4,098	4,098	4,098

Notes: This table reports the average treatment effects on parliamentary amendments to selected ministries. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of parliamentary amendments per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

**Table 19 – Robustness check VII: treatment effects on Parliamentary amendments and campaign financiers**

Log value of parliamentary amendments per capita	Parliamentary Amendments			
	All ministries	Cities	Agriculture	Health and Education
	[1]	[2]	[3]	[4]
<b>Panel A: audited municipalities</b>				
Treatment	0.00285 (0.258)	-0.0434 (0.165)	0.0209 (0.147)	0.00289 (0.108)
Treatment*construction_companies	-0.927*** (0.168)	-0.215** (0.0898)	0.145 (0.183)	0.00261 (0.0448)
construction_companies*year2009	0.000526 (0.0331)	-0.0115 (0.0126)	-0.00900 (0.00666)	0.00566 (0.0143)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	15,488	15,488	15,488	15,488
R <sup>2</sup>	0.035	0.066	0.005	0.008
Number of Municipalities	1,419	1,419	1,419	1,419
<b>Panel B: non audited municipalities</b>				
Treatment	0.233 (0.178)	-0.0749 (0.0939)	0.00135 (0.0704)	-0.0367* (0.0208)
Treatment*construction_companies	-0.104* (0.0536)	-0.0136 (0.0391)	-0.0107 (0.0151)	-0.0171 (0.0163)
construction_companies*year2009	0.0385 (0.0279)	0.00483 (0.0181)	-0.000343 (0.00559)	0.00758 (0.0111)
Year Fixed Effects	Y	Y	Y	Y
Municipality Fixed Effects	Y	Y	Y	Y
Observations	44,551	44,551	44,551	44,551
R <sup>2</sup>	0.044	0.045	0.007	0.009
Number of Municipalities	4,098	4,098	4,098	4,098

Notes: This table reports the treatment effects on parliamentary amendments to selected ministries considering heterogeneous effects by the intensity of campaign financing by construction companies. The variable *construction\_companies* is the standardized variable of the share of the contributions of construction companies and engineering firms over the total contributions by municipality in elections of 2008. Panel A shows the estimation for municipalities that had been audited before the receipt of the letter in May of 2009. Panel B shows the estimation for municipalities that had not been audited before the receipt of the letter in May of 2009. All the regressions are estimated by fixed effects and all standard errors are clustered at municipality level. All the dependent variables are calculated as:  $\log(1 + \text{value of parliamentary amendments per capita})$ . \*\*\* Significant at the 1 percent level; \*\* Significant at the 5 percent level; \* Significant at the 10 percent level.

## 9 Appendix

### A) Letter sent to the treated mayors by CGU

Anexo - Ofício de Comunicação aos Prefeitos do Grupo de Tratamento



PRESIDÊNCIA DA REPÚBLICA

Controladoria-Geral da União no Estado de <NOME DO ESTADO>  
<ENDEREÇO DA CGU NO ESTADO COM CEP/ TELEFONE/ E-MAIL>

Ofício nº /CGU-<SIGLA DO ESTADO>

Brasília, de de 2009.

A Sua Excelência o Senhor

<NOME DO PREFEITO>  
<CARGO/ENTIDADE>  
<NOME DO MUNICÍPIO/UF>

Assunto: Programa de Fiscalização a partir de Sorteios Públicos.

Senhor Prefeito,

Cumprimentando-o, refiro-me ao sorteio do Programa de Fiscalização a partir de Sorteios Públicos da Controladoria-Geral da União realizado no dia 12/05/2009, na sede da Caixa Econômica Federal em Brasília, que selecionou esse município, conforme Portaria CGU nº 994, de 22/05/2009, publicada no Diário Oficial da União do dia 25/05/2009, para compor grupo de 120 unidades municipais, que servirá de base para um novo sorteio de 30 municípios, que será realizado em maio de 2010.

2. Este sorteio específico e diferenciado foi estabelecido pela Portaria CGU nº 930, de 08/05/2009, do Excelentíssimo Senhor Ministro de Estado do Controle e da Transparência, publicada no Diário Oficial da União do dia 09/05/2009, com o objetivo definir o universo de municípios a serem sorteados e avaliar a metodologia do Programa de Fiscalização a partir de Sorteios Públicos da CGU.

3. Nesse sentido, em sorteio público a ser realizado em maio de 2010, ao invés de serem selecionados 60 municípios dentre aqueles com população de até 500.000 habitantes, exceto capitais, serão sorteados 30 a partir do referido grupo de 120 que foram pré-sorteados. Dessa forma, esse município, como integrante do grupo dos 120 pré-selecionados, terá uma chance maior de ser sorteado na seleção que ocorrerá em maio de 2010, em comparação com os sorteios tradicionalmente realizados por esta CGU.

4. Informo, por outro lado, que, em virtude de ter sido selecionado para compor o grupo em referência, esse Município de <Nome do Município> não participará, até maio de 2010, dos sorteios ordinários realizados pela CGU.

Atenciosamente,

<NOME DO CHEFE DA CGU DO ESTADO>

Chefe da Controladoria-Geral da União no Estado de <NOME DO ESTADO>

Notes: Extracted from Zamboni & Litschig (2012)

**B) Portaria 994****PORTARIA Nº 994, DE 22 DE MAIO DE 2009**

O MINISTRO DE ESTADO DO CONTROLE E DA TRANSPARÊNCIA, no exercício de suas atribuições e tendo em conta o que estabelece a Portaria nº 247, de 20 de junho de 2003,

**RESOLVE:**

Art. 1º Tomar público, na forma do Anexo a esta Portaria, o resultado do sorteio par fins de fiscalização de unidades municipais e avaliação da metodologia do Programa de Fiscalização a partir de sorteios Públicos, conforme previsto na Portaria nº 930, de 08 de maio de 2009.

§ 1º No sorteio a que se refere o caput foram pré-selecionadas 120 unidades municipais, distribuídas por Estados da Federação.

§ 2º As unidades municipais sorteadas, para os fins a que se refere o caput, não entrarão na lista dos sorteios ordinários do Programa de Fiscalização a partir de Sorteios Públicos, até maio de 2010.

§ 3º Os 120 municípios pré-selecionados na forma do §1º, comporão grupo a partir do qual serão selecionadas, para fins de fiscalização, 30 unidades municipais em novo Sorteio a ser realizado em maio de 2010.

Art. 2º Esta Portaria entra em vigor na data de sua publicação.

**JORGE HAGE SOBRINHO**

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