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## 9 APÊNDICES

### Apêndice A

#### Questionário de Pesquisa - Português

Este estudo é parte integrante de uma dissertação de mestrado a ser defendida na Pontifícia Universidade Católica do Rio de Janeiro e tem como objetivo avaliar a imagem-país e dos produtos oriundos destes países, no caso do Brasil e Alemanha. Deste modo, gostaríamos de pedir a sua colaboração para este projeto, através da resposta ao questionário abaixo, que não levará mais que **10 minutos**. Todas as informações serão consideradas confidenciais e os resultados serão processados de forma agregada, de maneira a impossibilitar a identificação de respostas individuais.

A escala abaixo é composta por 7 possibilidades de resposta, em que cada uma das extremidades (-3) e (3), representam as classificações mínima e máxima, respectivamente, para cada um dos itens. A opção do meio "0", representa de fato uma classificação mediana ou a indiferença em relação ao item correspondente. Por fim, caso julgue que não possui conhecimento para conceder a resposta, marque a opção "Não sei/Não conheço".

#### Exemplo de uso da escala

Utilizando a avaliação do serviço de um restaurante como exemplo de uso desta escala, com as extremidades **Nenhuma cortesia (-3)** e **Muita cortesia (+3)**, se você considerasse que o serviço foi muito ruim em relação à cortesia, marcaria **(-3)**. Se considerasse que houve pouca cortesia marcaria **(-2)** ou **(-1)**, dependendo do seu nível de satisfação. Se achasse que a cortesia foi regular, nem baixa, nem alta, marcaria **(0)**. Já se achasse que foi acima da média, marcaria **(1)** ou **(2)**, dependendo do nível de satisfação e por fim, marcaria **(3)**, se considerasse o serviço extremamente cortês.

Responda as questões abaixo, marcando a opção que melhor representa a sua **percepção geral** acerca do Brasil e da Alemanha.  
**Tente utilizar a primeira ideia que lhe vem a cabeça, sem refletir muito acerca das questões!**

Questões			-3	-2	-1	0	1	2	3		Não sei/ Não conheço
1	De uma maneira geral, considero a natureza brasileira:	Muito Devastada								Muito Preservada	
2	De uma maneira geral, considero a natureza alemã:	Muito Devastada								Muito Preservada	
3	De uma maneira geral, considero o clima brasileiro:	Muito Frio								Muito quente	
4	De uma maneira geral, considerado o clima alemão:	Muito Frio								Muito quente	

5	De uma maneira geral, considero o clima brasileiro:	Pouco ensolarado						Muito ensolarado	
6	De uma maneira geral, considero o clima alemão:	Pouco ensolarado						Muito ensolarado	
7	De uma maneira geral, considero que o solo brasileiro seja:	Muito improdutivo						Muito fértil	
8	De uma maneira geral, considero que o solo alemão seja:	Muito improdutivo						Muito fértil	
9	De uma maneira geral, considero que o trabalhador brasileiro seja:	Muito Incompetente						Muito Competente	
10	De uma maneira geral, considero que o trabalhador alemão seja:	Muito Incompetente						Muito Competente	
11	De uma maneira geral, considero que o trabalhador brasileiro seja:	Copiador/ Não criativo						Inovador/Criativo	
12	De uma maneira geral, considero que o trabalhador alemão seja:	Copiador/ Não criativo						Inovador/Criativo	
13	De uma maneira geral, considero que o trabalhador brasileiro seja:	Preguiçoso						Dedicado ao trabalho	
14	De uma maneira geral, considero que o trabalhador alemão seja:	Preguiçoso						Dedicado ao trabalho	
15	De uma maneira geral, em relação ao Brasil eu sinto:	Desconfiança						Confiança	
16	De uma maneira geral, em relação à Alemanha eu sinto:	Desconfiança						Confiança	
17	De uma maneira geral, em relação ao Brasil eu sinto:	Descontentamento						Alegria/Felicidade	
18	De uma maneira geral, em relação à Alemanha eu sinto:	Descontentamento						Alegria/Felicidade	
19	De uma maneira geral, em relação ao Brasil eu sinto:	Hostilidade						Entusiasmo	
20	De uma maneira geral, em relação à Alemanha eu sinto:	Hostilidade						Entusiasmo	

Responda as questões abaixo, marcando a melhor opção que representa a sua **atitude** em relação aos produtos brasileiros e alemães, sem considerar o preço. Para estas questões a opção do meio "0", representa a indiferença.

**Tente utilizar a primeira ideia que lhe vem a cabeça, sem refletir muito acerca das questões!**

Questões			-3	-2	-1	0	1	2	3		Não sei/ Não conheço
21	A minha vontade de consumir frutas brasileiras é:	Muito baixa								Muito alta	
22	A minha vontade de consumir frutas alemãs é:	Muito baixa								Muito alta	
23	Acho que as frutas brasileiras são:	Pouco saborosas								Muito saborosas	
24	Acho que as frutas alemãs são:	Pouco saborosas								Muito saborosas	
25	Ao consumir frutas brasileiras eu acho que ficaria:	Insatisfeito								Satisfeito	
26	Ao consumir frutas alemãs eu acho que ficaria:	Insatisfeito								Satisfeito	
27	A minha vontade de comprar eletrodomésticos produzidos por empresas brasileiras é:	Muito baixa								Muito alta	
28	A minha vontade de comprar eletrodomésticos produzidos por empresas alemãs é:	Muito baixa								Muito alta	
29	Acho que os eletrodomésticos produzidos por empresas brasileiras são:	Pouco eficientes/ Pouco duráveis								Muito eficientes/ Muito duráveis	
30	Acho que os eletrodomésticos produzidos por empresas alemãs são:	Pouco eficientes/ Pouco duráveis								Muito eficientes/ Muito duráveis	
31	Ao utilizar eletrodomésticos produzidos por empresas brasileiras eu acho que ficaria:	Insatisfeito								Satisfeito	
32	Ao utilizar eletrodomésticos produzidos por empresas alemãs eu acho que ficaria:	Insatisfeito								Satisfeito	
33	A minha vontade de comprar roupas brasileiras é:	Muito baixa								Muito alta	
34	A minha vontade de comprar roupas alemãs é:	Muito baixa								Muito alta	
35	As roupas brasileiras são:	Pouco original/ Sem estilo								Muito original/ Com estilo	
36	As roupas alemãs são:	Pouco original/ Sem estilo								Muito original/ Com estilo	
37	Ao comprar roupas brasileiras eu acho que ficaria:	Insatisfeito								Satisfeito	
38	Ao comprar roupas alemãs eu acho que ficaria:	Insatisfeito								Satisfeito	

<b>Agora, gostaríamos de saber um pouco mais sobre você. Por favor, responda estas últimas perguntas:</b>								
39	Sexo	Masculino						
		Feminino						
40	Idade	18 a 29						
		30 a 39						
		40 a 49						
		50 a 59						
		acima de 60						
41	Escolaridade	até 2º grau						
		Superior Incompleto						
		Superior Completo						
		Pós-graduação						
42	País de nascimento:							
<b>Muito obrigada pela sua participação! A sua ajuda foi valiosa!</b>								
Caso deseje entrar em contato conosco: Tel.: +55 21 82585591 (Camila Carvalho Costa, aluna Mestrado Acadêmico PUC-Rio) - ccamila24@hotmail.com Tel.: +55 21 91634177 (Prof. Jorge Carneiro, PhD, PUC-Rio) - jorgemtc@iag.puc-rio.br								

## Apêndice B

### Questionário de Pesquisa – Francês

#### **Recherche: Image du pays et de l'attitude en relation aux produits**

Cette étude fait partie intégrante d'une thèse qui doit être défendue à l'Université Pontificale Catholique de Rio de Janeiro et qui a pour objectif d'évaluer l'image du pays et des produits provenant de ces pays, le Brésil et l'Allemagne dans le cas présent. Ainsi, nous aimerions vous demander votre collaboration pour ce projet, par le biais de réponses au questionnaire ci-dessous, qui ne prendra pas plus de 10 minutes. Toutes les informations recueillies seront considérées confidentielles et les résultats seront traités de forme agrégée, de façon à empêcher l'identification des réponses individuelles.

L'échelle ci-dessous est composée de 7 possibilités de réponse, dans laquelle chacune des extrémités (-3) et (3), représentent les cotes minimales et maximales, respectivement pour chacun des éléments. L'option du milieu (0), représente de fait une classification médiane ou l'indifférence en relation à l'élément correspondant. Enfin, dans le cas où vous estimatez ne pas avoir assez de connaissance pour répondre, cochez l'option "Je ne sais pas/ Je ne connais pas".

#### **Exemple d'utilisation de l'échelle**

En utilisant l'évaluation du service d'un restaurant comme exemple d'utilisation de cette échelle, avec les extrémités Aucune courtoisie (-3) et Beaucoup de courtoisie (+3), si vous considérez que le service a été de mauvaise qualité en relation à la courtoisie, vous cocheriez (-3). Si vous considérez qu'il y a eu peu de courtoisie, vous cocheriez (-2) ou (-1), selon votre niveau de satisfaction. Si vous trouvez que le niveau de courtoisie a été normal, ni bas, ni haut, vous cocheriez (0). Si vous pensez qu'il a été au-dessus de la moyenne, vous cocheriez (1) ou (2), selon votre niveau de satisfaction et enfin, vous cocheriez (3), si vous considérez le service extrêmement courtois.

Répondez aux questions ci-dessous, cochez l'option qui représente le mieux votre **perception générale** du Brésil et de l'Allemagne.

**Essayez d'utiliser la première idée qui vous vient à l'esprit, sans trop réfléchir sur les questions!**

<b>Questions</b>			<b>-3</b>	<b>-2</b>	<b>-1</b>	<b>0</b>	<b>1</b>	<b>2</b>	<b>3</b>		<b>Je ne sais pas/ Je ne connais pas</b>
1	D'une manière générale, je considère le climat brésilien:	Très Dévastée								Très Préservée	
2	D'une manière générale, je considère le climat allemand:	Très Dévastée								Très Préservée	
3	D'une manière générale, je considère la nature brésilienne (forêts, rivières et etc) :	Très froid								Très chaud	

4	D'une manière générale, je considère la nature allemande (forêts, rivières et etc):	Très froid						Très chaud	
5	D'une manière générale, je considère le climat brésilien:	Peu ensoleillé						Très ensoleillé	
6	D'une manière générale, je considère le climat allemand:	Peu ensoleillé						Très ensoleillé	
7	D'une manière générale, je considère que le sol brésilien (terres cultivables) est:	Très improductif						Très fertile	
8	D'une manière générale, je considère que le sol allemand (terres cultivables) est:	Très improductif						Très fertile	
9	D'une manière générale, je considère que le travailleur brésilien est:	Très incompétent						Très compétent	
10	D'une manière générale, je considère que le travailleur allemand est:	Très incompétent						Très compétent	
11	D'une manière générale, je considère que le travailleur brésilien est:	Copieur/ Non créatif						Innovateur/Créatif	
12	D'une manière générale, je considère que le travailleur allemand est:	Copieur/ Non créatif						Innovateur/Créatif	
13	D'une manière générale, je considère que le travailleur brésilien est:	Paresseux						Très travailleur	
14	D'une manière générale, je considère que le travailleur allemand est:	Paresseux						Très travailleur	
15	D'une manière générale, en relation au Brésil, je ressens:	De la Méfiance						De la Confiance	
16	D'une manière générale, en relation à Allemagne, je ressens:	De la Méfiance						De la Confiance	
17	D'une manière générale, en relation au Brésil, je ressens:	Du Mécontentement						De la Joie/Du Bonheur	
18	D'une manière générale, en relation à Allemagne, je ressens:	Du Mécontentement						De la Joie/Du Bonheur	
19	D'une manière générale, en relation au Brésil, je ressens:	De l'Hostilité						De l'Enthousiasme	
20	D'une manière générale, en relation à Allemagne, je ressens:	De l'Hostilité						De l'Enthousiasme	

Répondez aux questions ci-dessous, en cochant l'option qui représente le mieux votre position en relation aux produits brésiliens et allemands, sans tenir compte du prix. Pour ces questions l'option du milieu "0", représente l'indifférence.

**Essayez d'utiliser la première idée qui vous vient à l'esprit, sans trop réfléchir sur les questions!**

Questions			-3	-2	-1	0	1	2	3		Je ne sais pas/ Je ne connais pas
21	Mon envie de consommer des fruits brésiliens est:	Très faible								Très forte	
22	Mon envie de consommer des fruits allemand est:	Très faible								Très forte	
23	Vous trouvez que les fruits brésiliens sont:	Peu savoureux								Très savoureux	
24	Vous trouvez que les fruits allemand sont:	Peu savoureux								Très savoureux	
25	Si je consomme des fruits brésiliens, je crois que je serais:	Insatisfait								Satisfait	
26	Si je consomme des fruits allemand, je crois que je serais:	Insatisfait								Satisfait	
27	Mon envie d'acheter des appareils électroménagers fabriqués par des entreprises brésiliennes est:	Très faible								Très forte	
28	Mon envie d'acheter des appareils électroménagers fabriqués par des entreprises allemandes est:	Très faible								Très forte	
29	Je pense que les appareils électroménagers fabriqués par des entreprises brésiliennes sont	Peu efficaces/ Ne durent pas longtemps								Très efficaces/ Durent longtemps	
30	Je pense que les appareils électroménagers fabriqués par des entreprises allemandes sont	Peu efficaces/ Ne durent pas longtemps								Très efficaces/ Durent longtemps	
31	Si j'utilise des appareils électroménagers fabriqués par des entreprises brésiliennes, je pense que je serais:	Insatisfait								Satisfait	
32	Si j'utilise des appareils électroménagers fabriqués par des entreprises allemandes, je pense que je serais:	Insatisfait								Satisfait	
33	Mon envie d'acheter des vêtements brésiliens est:	Très faible								Très forte	

34	Mon envie d'acheter des vêtements allemand est:	Très faible						Très forte	
35	Les vêtements brésiliens sont:	Peu original/ Sans style						Très original/ Avec du style	
36	Les vêtements allemand sont:	Peu original/ Sans style						Très original/ Avec du style	
37	Si j'achetais des vêtements brésiliens, je pense que je serais:	Insatisfait						Satisfait	
38	Si j'achetais des vêtements allemand, je pense que je serais:	Insatisfait						Satisfait	

**Agora, gostaríamos de saber um pouco mais sobre você. Por favor, responda estas últimas perguntas:**

39	Sexo	Masculin		
		Féminin		
40	Idade	18 à 29		
		30 à 39		
		40 à 49		
		50 à 59		
		Au-dessus de 60		
41	Escolaridade	Enseignement Secondaire		
		Enseignement Supérieur en cours		
		Enseignement Supérieur fini		
		Master ou Doctorat		
42	País de nascimento:			

**Merci beaucoup pour votre participation! Votre aide nous a été précieuse!**

Si vous souhaitez nous contacter:

Tel.: +55 21 82585591 (Camila Carvalho Costa, étudiante en Maîtrise Universitaire PUC-Rio) - ccamila24@hotmail.com

Tel.: +55 21 91634177 (Prof. Jorge Carneiro, PhD, PUC-Rio) - jorgemtc@iag.puc-rio.br

## Apêndice C

Correlações observadas entre as variáveis

	Correlations																	
	D_temp	D_natur	D_sun	D_soil	D_comp	D_criat	D_dedic	D_conf	D_pleas	D_enthu	D_awaf	D_qualF	D_satiF	D_awae	D_quae	D_satiE	D_awac	D_quac
D_temp	1	-.032	.282	.270	-.128	-.040	-.093	.008	.204	.059	.135	.115	.072	-.111	-.036	-.168	-.037	.074
D_natur	-.032	1	.203	.247	.296	.087	.152	.211	.245	.280	.149	.081	.048	.191	.227	.129	.080	.079
D_sun	.282	.203	1	.312	-.006	.095	-.074	.068	.224	.183	.308	.292	.326	-.106	.008	-.109	.125	.264
D_soil	.270	.247	.312	1	.074	.159	-.012	.223	.308	.391	.290	.358	.384	.109	.191	.053	.213	.177
D_comp	-.128	.296	-.006	.074	1	.427	.424	.384	.260	.248	.066	.089	.109	.455	.566	.502	.234	.082
D_criat	-.040	.087	.095	.159	.427	1	.345	.355	.279	.327	.065	-.024	.040	.440	.394	.402	.175	.172
D_dedic	-.093	.152	-.074	-.012	.424	.345	1	.246	.123	.242	-.175	-.134	-.070	.295	.405	.324	.116	.163
D_conf	.008	.211	.068	.223	.384	.355	.246	1	.345	.343	.087	.202	.077	.471	.428	.333	.178	.157
D_pleas	.204	.245	.224	.308	.260	.279	.123	.345	1	.582	.286	.204	.154	.187	.245	.225	.317	.272
D_enthu	.059	.280	.183	.391	.248	.327	.242	.343	.582	1	.242	.273	.265	.254	.286	.166	.356	.298
D_awaf	.135	.149	.308	.290	.066	.065	-.175	.087	.286	.242	1	.494	.559	-.011	.126	-.022	.181	.250
D_qualF	.115	.081	.292	.358	.089	-.024	-.134	.202	.204	.273	.494	1	.544	.000	.120	-.090	.107	.183
D_satiF	.072	.048	.326	.384	.109	.040	-.070	.077	.154	.265	.559	.544	1	.078	.155	-.082	.195	.258
D_awae	-.111	.191	-.106	.109	.455	.440	.295	.471	.187	.254	-.011	.000	.078	1	.765	.583	.173	.049
D_quae	-.036	.227	.008	.191	.566	.394	.405	.428	.245	.286	.126	.120	.155	.765	1	.646	.259	.176
D_satiE	-.168	.129	-.109	.053	.502	.402	.324	.333	.225	.166	-.022	-.090	-.082	.583	.646	1	.182	.002
D_awac	-.037	.080	.125	.213	.234	.175	.116	.178	.317	.356	.181	.107	.195	.173	.259	.182	1	.600
D_quac	.074	.079	.264	.177	.082	.172	.163	.157	.272	.298	.250	.183	.258	.049	.176	.002	.600	1
D_satiC	.084	.060	.169	.082	.201	.219	.186	.271	.300	.338	.213	.172	.248	.276	.313	.116	.615	.615

## Apêndice D

Média e Desvio Padrão – variáveis observadas

	Minimum	Maximum	Mean	Std. Deviation
D_temp	-2.00	6.00	2.5189	1.14685
D_natur	-4.00	5.00	-.3901	1.92662
D_sun	-1.00	6.00	3.1794	1.34379
D_soil	-4.00	6.00	.6452	1.73234
D_comp	-6.00	6.00	-1.8980	1.58664
D_criat	-6.00	6.00	-.6356	1.84805
D_dedic	-6.00	6.00	-1.6778	1.71818
D_conf	-5.00	6.00	-1.0359	1.96692
D_pleas	-5.00	6.00	1.3214	1.84852
D_enthu	-4.00	6.00	1.0278	1.69467
D_awaF	-1.00	6.00	2.5537	1.70347
D_qualF	-2.92	6.00	2.1034	1.49655
D_satiF	-1.00	6.00	1.5574	1.63975
D_awaE	-6.00	6.00	-2.7957	1.85351
D_quaE	-6.00	6.00	-2.6699	1.53978
D_satiE	-6.00	.00	-2.0214	1.33504
D_awaC	-5.00	6.00	.7881	1.74970
D_quaC	-3.00	6.00	1.4836	1.74823
D_satiC	-5.00	6.00	.5056	1.61248

## Apêndice E

Correlação estimada entre as variáveis (Modelo de Mensuração das Diferenças)

	DifAtE	Dif_Fel	DifAtF	Dif_Hum	Dif_Geo	DifAtC	D_satiC	D_quaC	D_awaC	D_satiE	D_quaE	D_awaE	D_conf	D_pleas	D_enthu	D_satiF	D_qualF	D_awaf	D_comp	D_criat	D_dedic	D_natur	D_sun	D_soil
DifAtE	1																							
Dif_Fel	0.453	1																						
DifAtF	0.128	0.418	1																					
Dif_Hum	0.801	0.585	0.039	1																				
Dif_Geo	0.223	0.692	0.699	0.217	1																			
DifAtC	0.313	0.534	0.352	0.346	0.325	1																		
D_satiC	0.254	0.432	0.285	0.28	0.263	0.809	1																	
D_quaC	0.239	0.407	0.268	0.263	0.248	0.762	0.617	1																
D_awaC	0.243	0.414	0.272	0.268	0.252	0.775	0.627	0.59	1															
D_satiE	0.708	0.321	0.091	0.567	0.158	0.222	0.18	0.169	0.172	1														
D_quaE	0.925	0.419	0.119	0.741	0.207	0.29	0.235	0.221	0.225	0.655	1													
D_awaE	0.822	0.372	0.105	0.658	0.183	0.258	0.208	0.196	0.2	0.582	0.76	1												
D_conf	0.233	0.514	0.215	0.301	0.356	0.275	0.222	0.209	0.213	0.165	0.215	0.191	1											
D_pleas	0.321	0.708	0.296	0.414	0.49	0.378	0.306	0.288	0.293	0.227	0.297	0.264	0.364	1										
D_enthu	0.351	0.774	0.324	0.453	0.536	0.414	0.335	0.315	0.32	0.248	0.324	0.288	0.398	0.548	1									
D_satiF	0.099	0.325	0.776	0.031	0.542	0.273	0.221	0.208	0.211	0.07	0.092	0.082	0.167	0.23	0.251	1								
D_qualF	0.09	0.293	0.701	0.028	0.49	0.247	0.2	0.188	0.191	0.064	0.083	0.074	0.151	0.208	0.227	0.544	1							
D_awaf	0.092	0.299	0.716	0.028	0.5	0.252	0.204	0.192	0.195	0.065	0.085	0.075	0.154	0.212	0.232	0.555	0.502	1						
D_comp	0.576	0.421	0.028	0.72	0.156	0.249	0.201	0.19	0.193	0.408	0.533	0.474	0.217	0.298	0.326	0.022	0.02	0.02	1					
D_criat	0.489	0.357	0.024	0.611	0.132	0.211	0.171	0.161	0.164	0.346	0.452	0.402	0.184	0.253	0.277	0.019	0.017	0.017	0.44	1				
D_dedic	0.455	0.332	0.022	0.568	0.123	0.196	0.159	0.15	0.152	0.322	0.421	0.374	0.171	0.235	0.257	0.017	0.016	0.016	0.409	0.347	1			
D_natur	0.08	0.247	0.25	0.077	0.357	0.116	0.094	0.089	0.09	0.057	0.074	0.066	0.127	0.175	0.191	0.194	0.175	0.179	0.056	0.047	0.044	1		
D_sun	0.107	0.333	0.336	0.104	0.481	0.157	0.127	0.119	0.121	0.076	0.099	0.088	0.171	0.236	0.258	0.261	0.236	0.241	0.075	0.064	0.059	0.172	1	
D_soil	0.151	0.469	0.473	0.147	0.677	0.22	0.178	0.168	0.171	0.107	0.14	0.124	0.241	0.332	0.363	0.367	0.332	0.339	0.106	0.09	0.083	0.242	0.326	1

## Apêndice F

Correlação estimada entre as variáveis (Modelo Estrutural das Diferenças)

	D_satiC	D_quaC	D_awaC	D_satiE	D_quaE	D_awaE	D_conf	D_pleas	D_enthu	D_satiF	D_qualF	D_awaF	D_comp	D_criat	D_dedic	D_natur	D_sun	D_soil
D_satiC	1																	
D_quaC	0.593	1																
D_awaC	0.605	0.578	1															
D_satiE	0.108	0.103	0.106	1														
D_quaE	0.143	0.136	0.139	0.641	1													
D_awaE	0.126	0.12	0.123	0.567	0.746	1												
D_conf	0.156	0.149	0.152	0.048	0.063	0.056	1											
D_pleas	0.249	0.238	0.243	0.076	0.1	0.089	0.337	1										
D_enthu	0.265	0.253	0.258	0.081	0.107	0.094	0.359	0.574	1									
D_satiF	0.132	0.126	0.128	0	0	0	0.084	0.135	0.143	1								
D_qualF	0.119	0.114	0.116	0	0	0	0.077	0.122	0.13	0.528	1							
D_awaF	0.122	0.116	0.119	0	0	0	0.078	0.125	0.133	0.537	0.488	1						
D_comp	0.097	0.092	0.094	0.398	0.524	0.463	0	0	0	-0.05	-0.045	-0.046	1					
D_criat	0.074	0.071	0.073	0.306	0.403	0.356	0	0	0	-0.039	-0.035	-0.036	0.434	1				
D_dedic	0.073	0.07	0.071	0.302	0.397	0.351	0	0	0	-0.038	-0.034	-0.035	0.427	0.328	1			
D_natur	0.043	0.041	0.042	0.009	0.012	0.011	0	0	0	0.144	0.131	0.133	0	0	0	1		
D_sun	0.086	0.083	0.084	0.018	0.024	0.021	0	0	0	0.29	0.263	0.268	0	0	0	0.16	1	
D_soil	0.091	0.087	0.089	0.019	0.025	0.022	0	0	0	0.305	0.277	0.283	0	0	0	0.168	0.338	1

## Apêndice G

Desvio Padrão (Modelo Estrutural das Diferenças)

			S.E.
D_AtFEs	<---	D_GeoEs	0.173
D_AtEEs	<---	D_HumEs	0.132
D_AtCEs	<---	D_FelEs	0.149
D_AtEEs	<---	D_FelEs	0.133
D_AtFEs	<---	D_FelEs	0.142
D_AtEEs	<---	D_GeoEs	0.145
D_AtCEs	<---	D_GeoEs	0.15
D_AtCEs	<---	D_HumEs	0.131
D_AtFEs	<---	D_HumEs	0.131
D_sun	<---	D_GeoEs	0.144
D_natur	<---	D_GeoEs	0.203
D_dedic	<---	D_HumEs	0.148
D_criat	<---	D_HumEs	0.158
D_comp	<---	D_HumEs	0.131
D_awaF	<---	D_AtFEs	0.128
D_qualF	<---	D_AtFEs	0.113
D_satiF	<---	D_AtFEs	
D_soil	<---	D_GeoEs	0.187
D_enthu	<---	D_FelEs	0.148
D_pleas	<---	D_FelEs	0.16
D_conf	<---	D_FelEs	0.175
D_awaE	<---	D_AtEEs	0.086
D_quaE	<---	D_AtEEs	
D_satiE	<---	D_AtEEs	0.068
D_awaC	<---	D_AtCEs	0.121
D_quaC	<---	D_AtCEs	0.118
D_satiC	<---	D_AtCEs	